



AKER CLEAN HYDROGEN

Company presentation

March 2021

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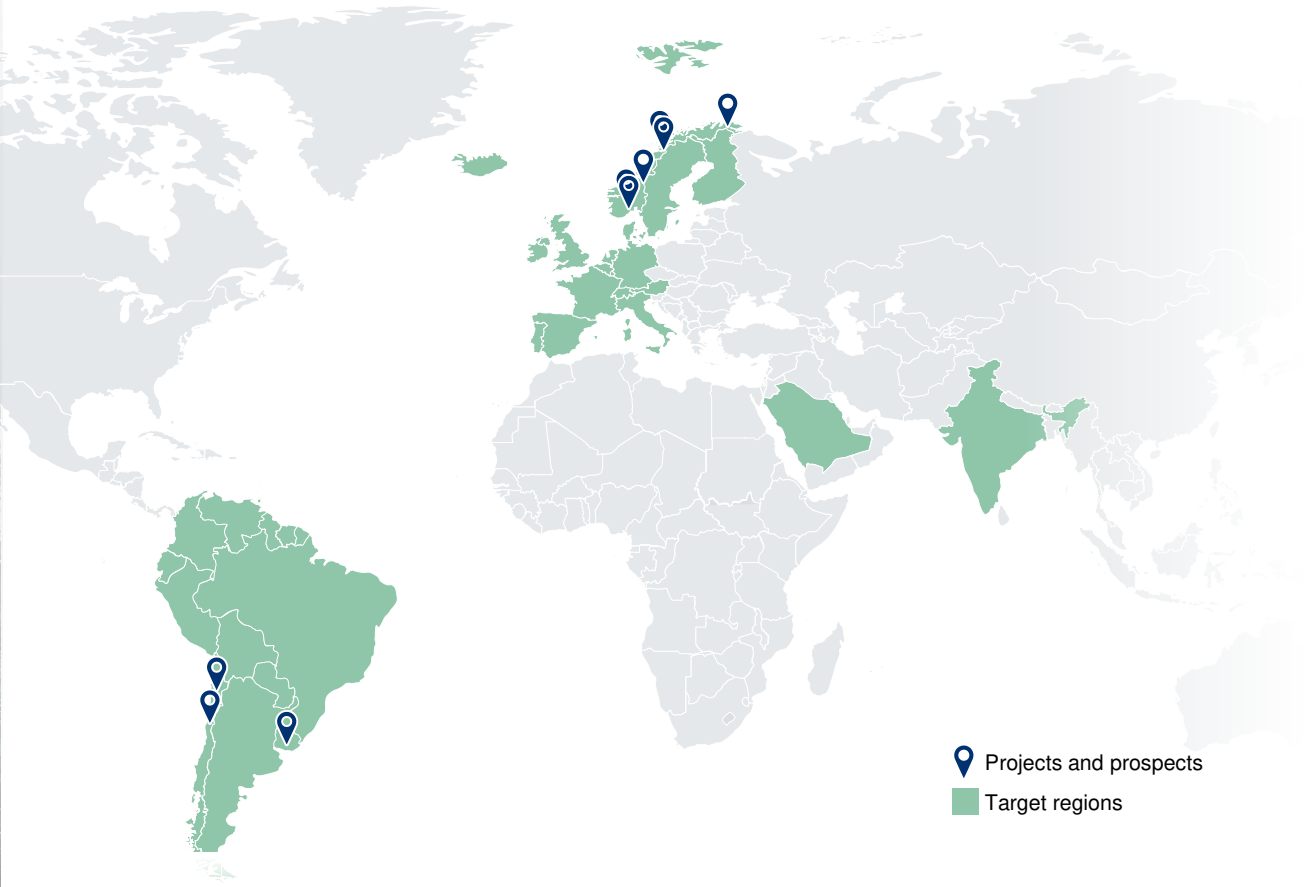
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TABLE OF CONTENTS

1	Introduction to Aker Clean Hydrogen
2	Industrial-scale hydrogen market
3	Business & execution model
4	Project portfolio
5	Growth strategy
A	Appendix

Aker Clean Hydrogen – a pure-play industrial clean hydrogen producer



Note: See slide 36 for the Company's definition of Projects and Prospects

Two flagship projects to reduce ~1.0 MT CO₂ emissions per year

Removal of one of Norway's largest CO₂ emitters
~800,000 tons CO₂ per year

Electrification of Yara's grey ammonia plant at Herøya



Decarbonisation of Arctic shipping & off-grid power plants
~200,000 tons CO₂ per year

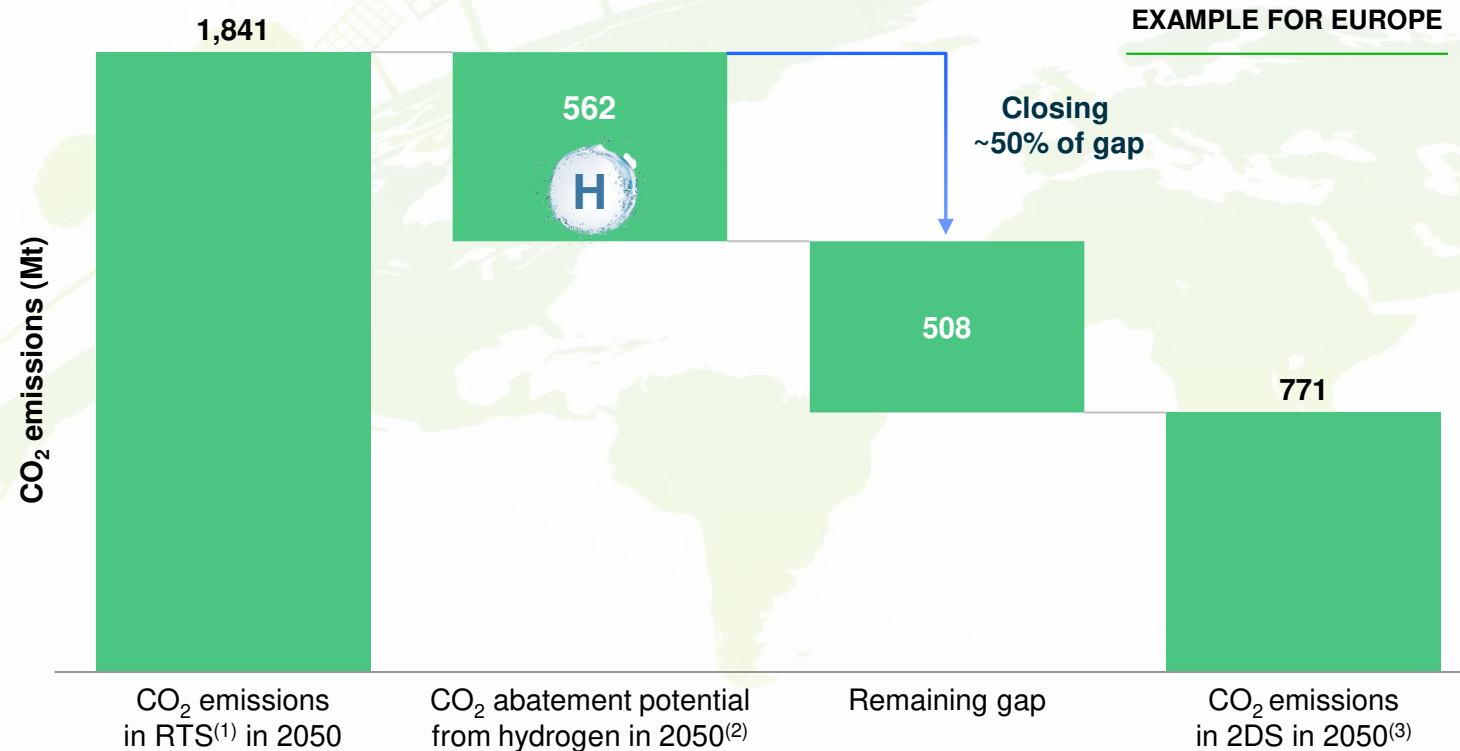
New green ammonia facility in Finnmark



Hydrogen is expected to play a vital role to accelerate decarbonisation

Hydrogen could close ~50% of the gap in CO₂ emissions to achieve the 2-degree scenario...

...by **replacing the use of fossil fuel through clean hydrogen and ammonia production**, reducing the carbon footprint in power generation, transportation, heating and power for buildings, industry energy and industry feedstock

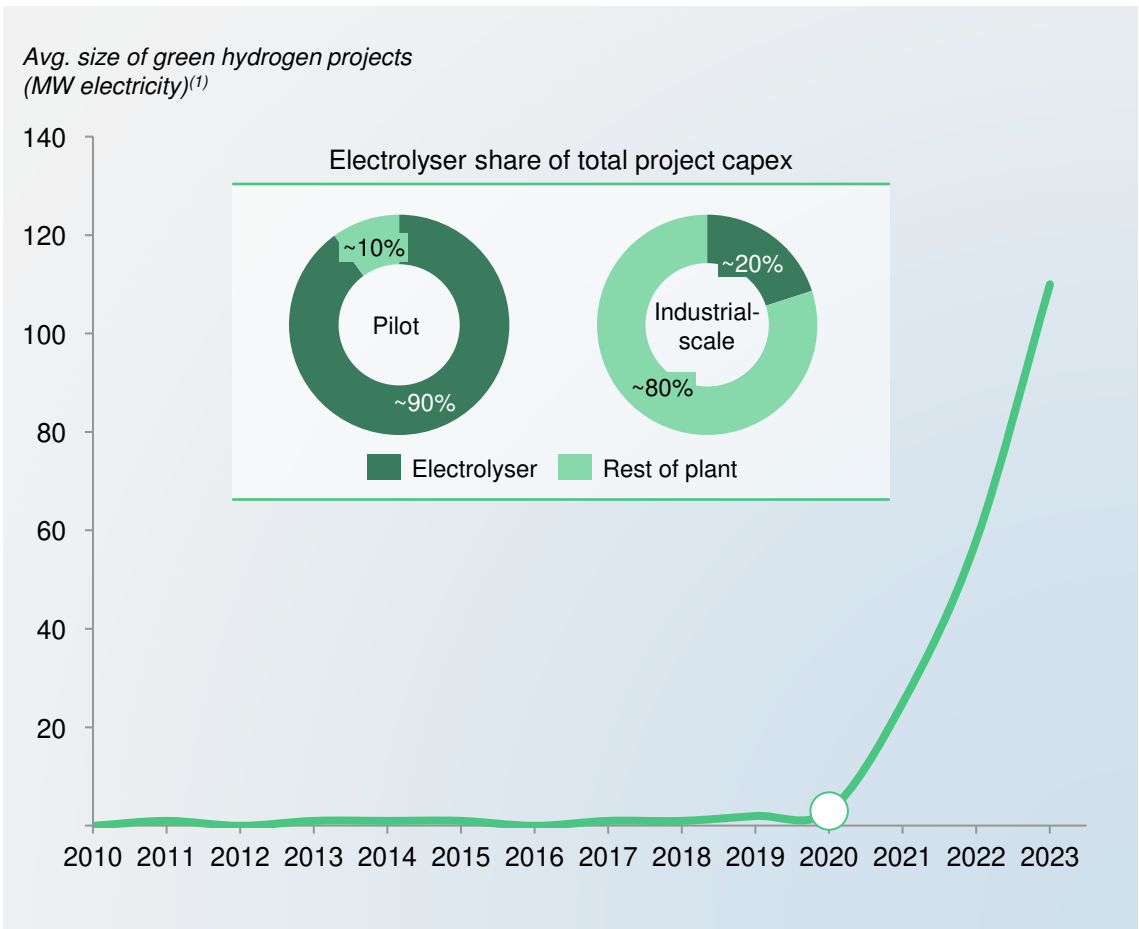


Addressing key UN sustainable development goals

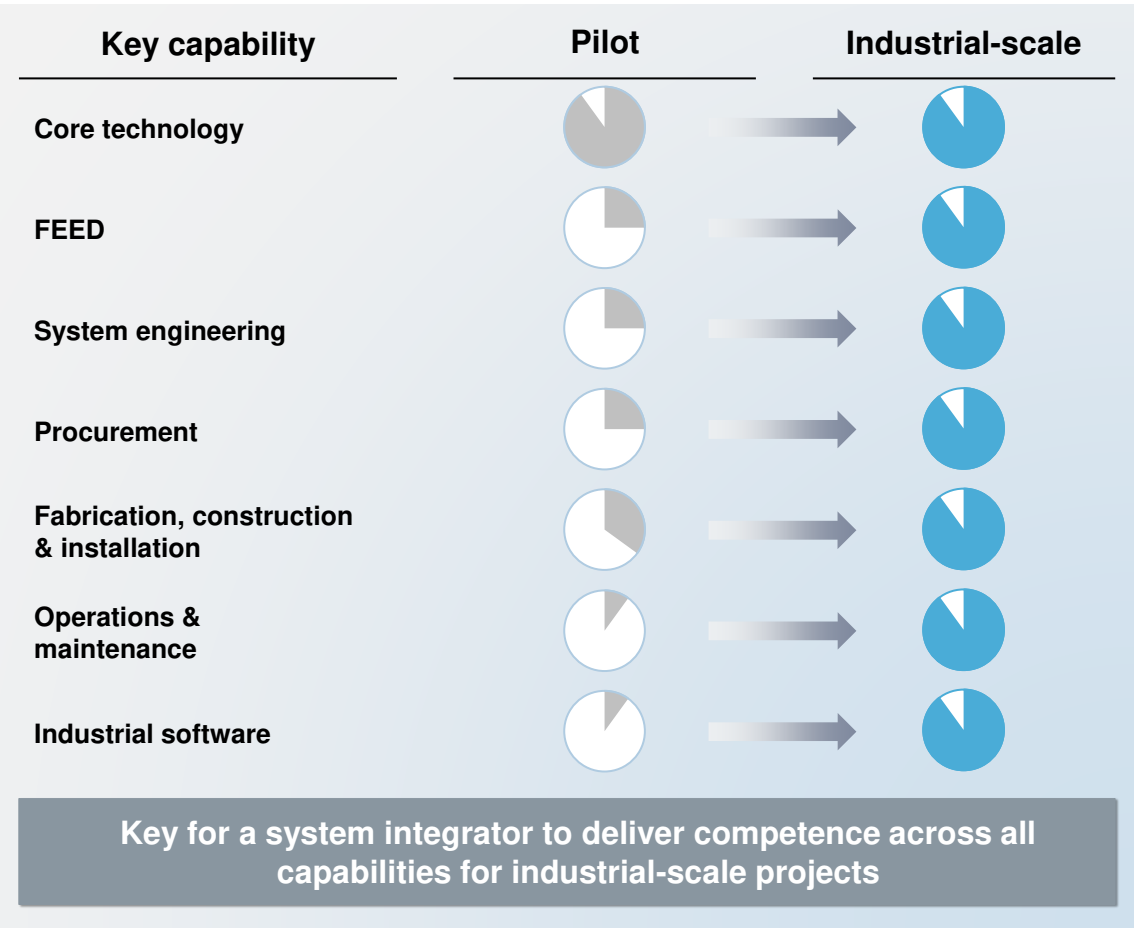


The industrialisation of clean hydrogen production is starting now

PROJECTS ARE MOVING FROM PILOT TO INDUSTRIAL-SCALE



REQUIRING A NEW SET OF PROJECT CAPABILITIES



Note: (1) Primarily pilot plants and fuelling stations until 2020
Sources: IEA Hydrogen projects database; Aker Clean Hydrogen estimate

Integrated business model covering the full asset lifecycle



Develop

Unique access to projects through Aker Horizons eco-system and Aker industrial network



Build

Shape global learning curve through modularisation, industrial software and alliances



Own

Stable cash flows for financial optimisation



Operate

AI enabled safe, reliable, and remote operations

Digitalization of the entire value chain from origination to operations

Clear targets for 2030 – ambition to have meaningful environmental impact

**Leading clean
hydrogen producer
globally**

5.0 GW
net production capacity,
2030 ambition

*20-30 large industrial-
scale hydrogen plants*

**Most cost-
efficient hydrogen
value chains**

USD 1.5 per kg
ambition for projects
sanctioned in 2030

*60-70% reduction in
capex from 2020*

**Significant impact
on global CO₂
reductions**

9.4 million tons
of CO₂ emissions
reduced p.a. in 2030

*20% of Norway's
CO₂ emissions⁽¹⁾*

**Attractive
long-term
cash flows**

>80% of volume
on recurring long-term
offtake agreements

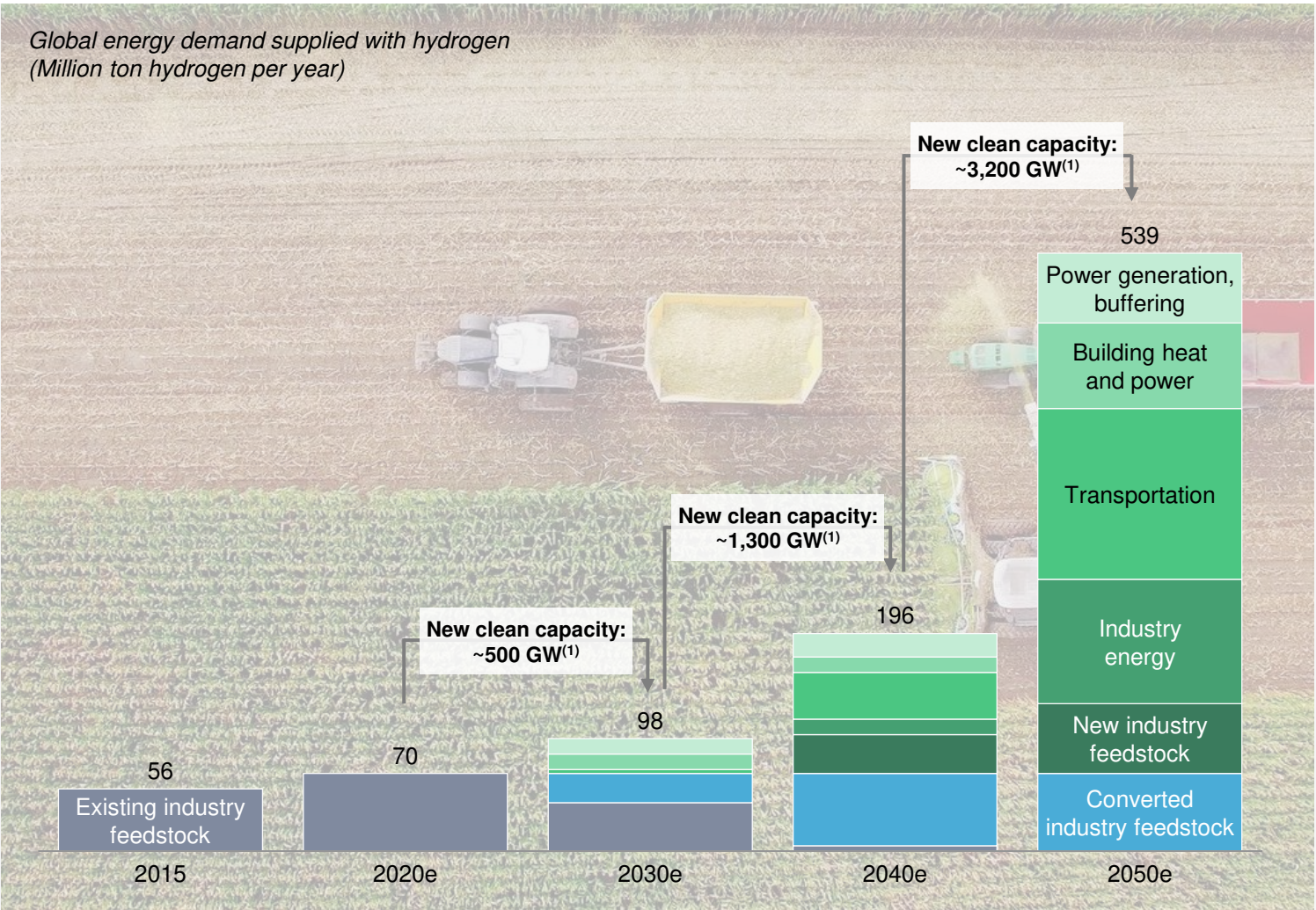
Creating a leading pure-play industrial clean hydrogen producer

- 1** Clean hydrogen for industrial use poised for remarkable growth
- 2** Unique capabilities and proven execution model to become the most efficient hydrogen value chain integrator
- 3** 1.3 GW portfolio of industrial hydrogen projects & prospects with strong partners
- 4** Clear ambition to reach 5.0 GW net installed capacity in 2030 based on a well-defined strategy

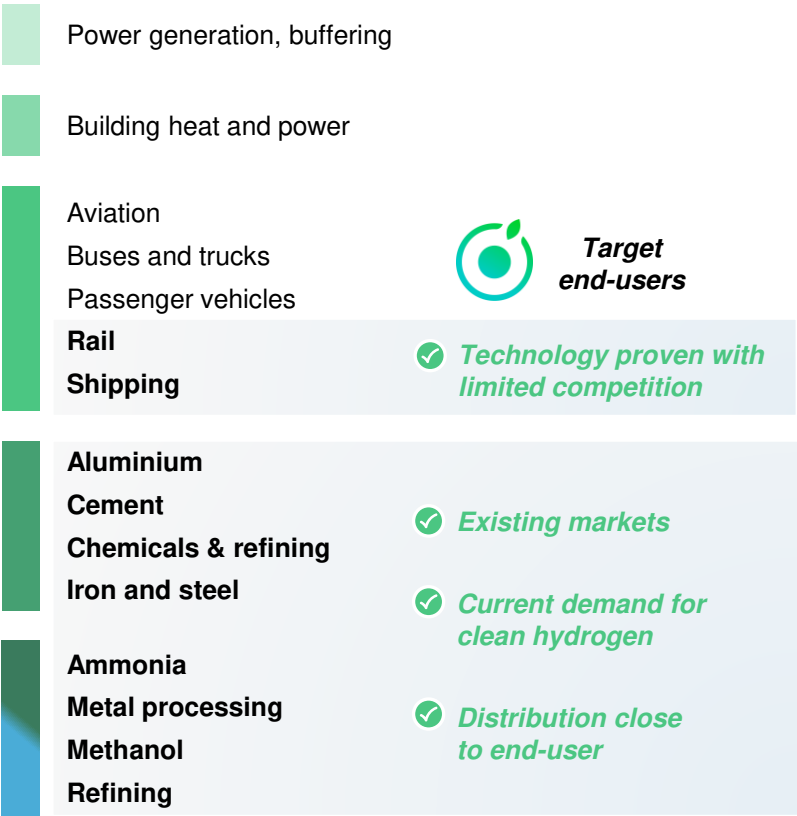
TABLE OF CONTENTS

1	Introduction to Aker Clean Hydrogen
2	Industrial-scale hydrogen market
3	Business & execution model
4	Project portfolio
5	Growth strategy
A	Appendix

Clean hydrogen for industrial use poised for remarkable growth



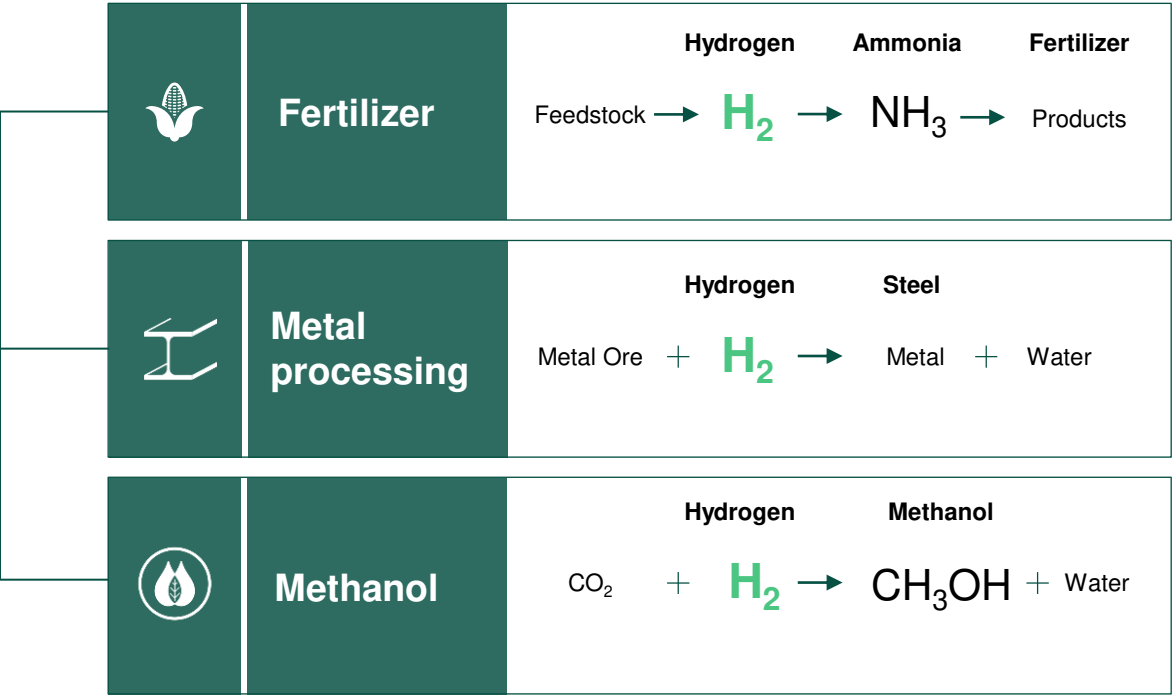
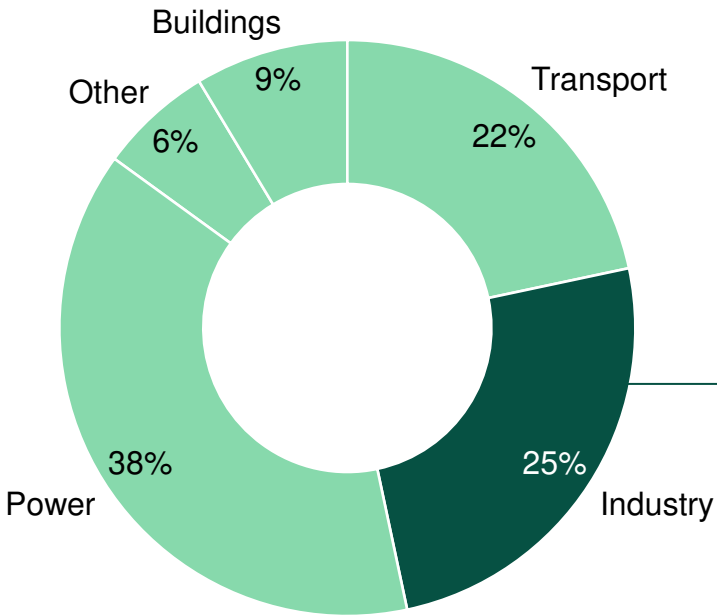
Relevant markets for industrial-scale hydrogen



Note: (1) New capacity includes conversions of existing industry feedstock facilities
Source: Hydrogen Council (Nov 2017, Jan 2020, Jan 2021); Aker Clean Hydrogen estimate

Clean hydrogen is essential to decarbonise several industrial processes

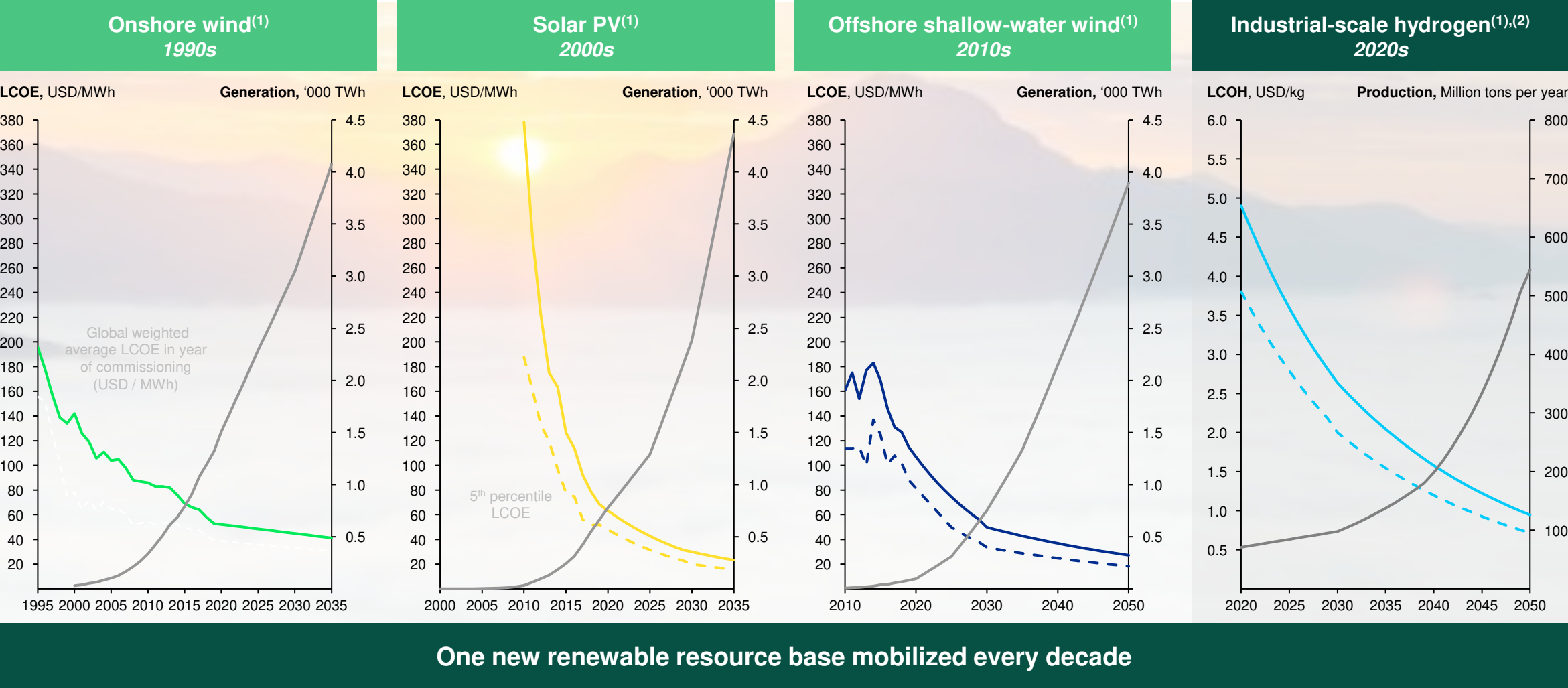
GLOBAL CO₂ EMISSIONS PER SECTOR 2019⁽¹⁾



Clean hydrogen is the only viable alternative for decarbonation of several industry users

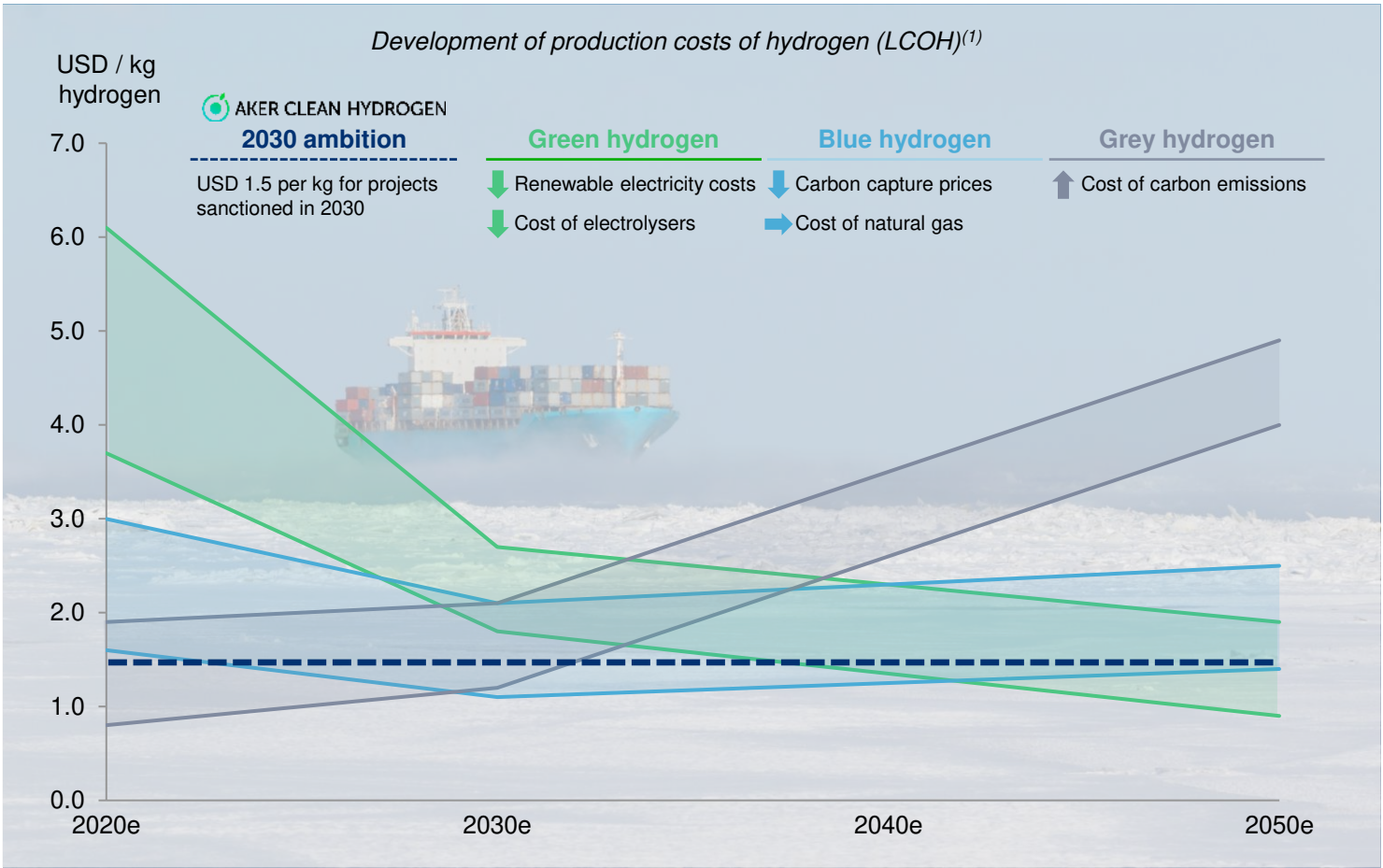
Note: (1) IAE

Driving the next revolution in renewable energy through LCOH reductions



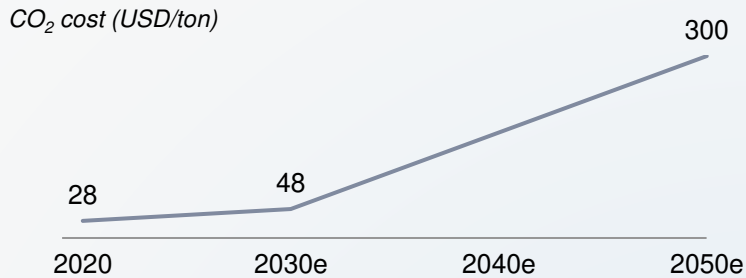
Clean hydrogen with clear path to cost competitiveness by 2030

CLEAN HYDROGEN HAS A CLEAR PATH TOWARDS COMPETITIVENESS BY 2030



CARBON-EMITTING GREY HYDROGEN PRODUCTION NOT COMPETITIVE LONG-TERM

Cost of emitting carbon expected to increase due to new regional policies and price increase of carbon quotas⁽¹⁾



Clean hydrogen technology preference impacted by regional differences

EXISTING INFRASTRUCTURE FOR BLUE HYDROGEN







The UK gas market is interconnected with pipelines across Britain from continental Europe and Norway




OPTIMAL FEEDSTOCK FOR GREEN HYDROGEN

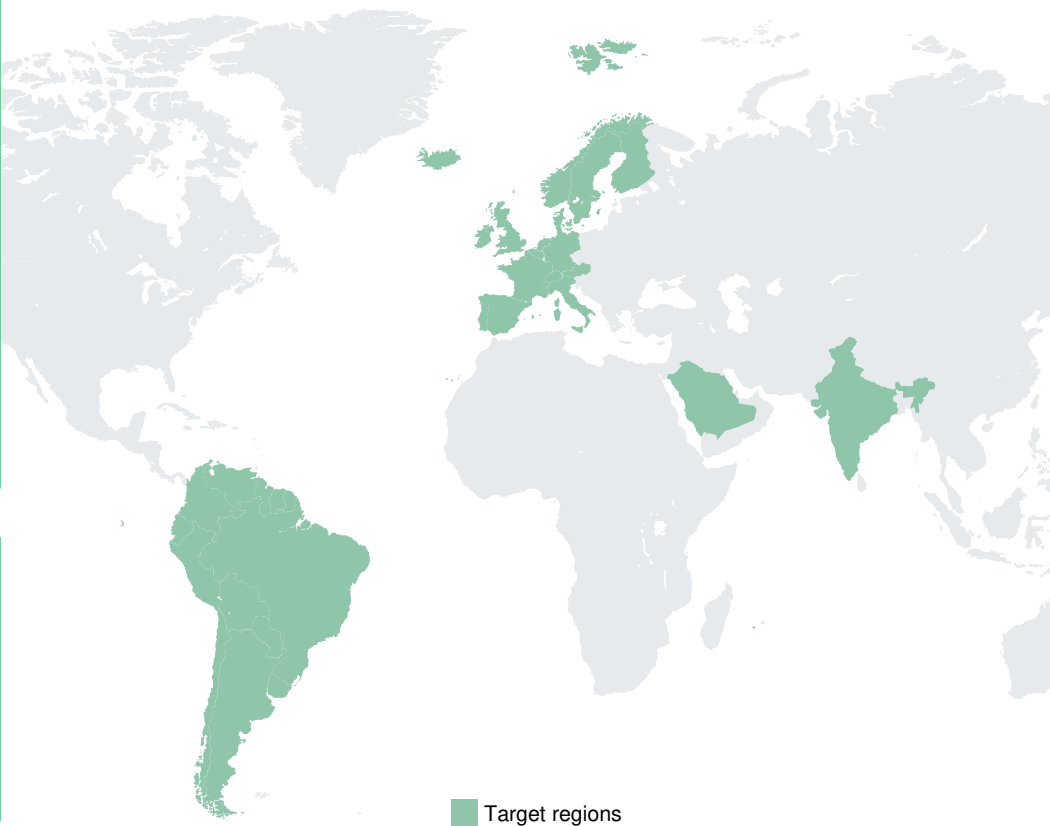
Chile leads the way with commitment to renewable power and the lowest LCOE globally

Note: Costs for hydrogen produced in new installation
Source: (1) Hydrogen Council report decarbonisation pathways (January 2021), data point for 2020 on blue hydrogen based on Aker Clean Hydrogen estimates.

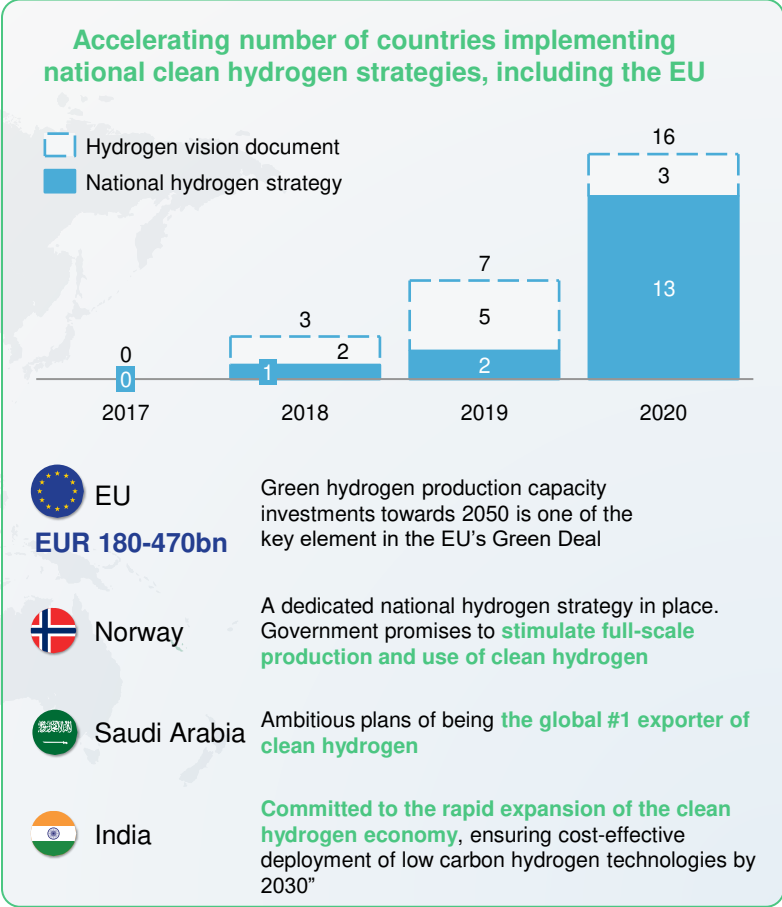
Growth trajectory supported by national strategies and investment plans

Europe		2030 target
	European Union ⁽¹⁾	40GW
	United Kingdom ⁽²⁾	10GW
	France	~7GW
	Germany	5GW
	Spain	4GW
	Netherlands	3-4GW

Rest of world		2030 target
	USA ⁽³⁾	~40GW
	Australia ⁽⁴⁾	~30GW
	Chile	25GW



DEDICATED INVESTMENT PLANS



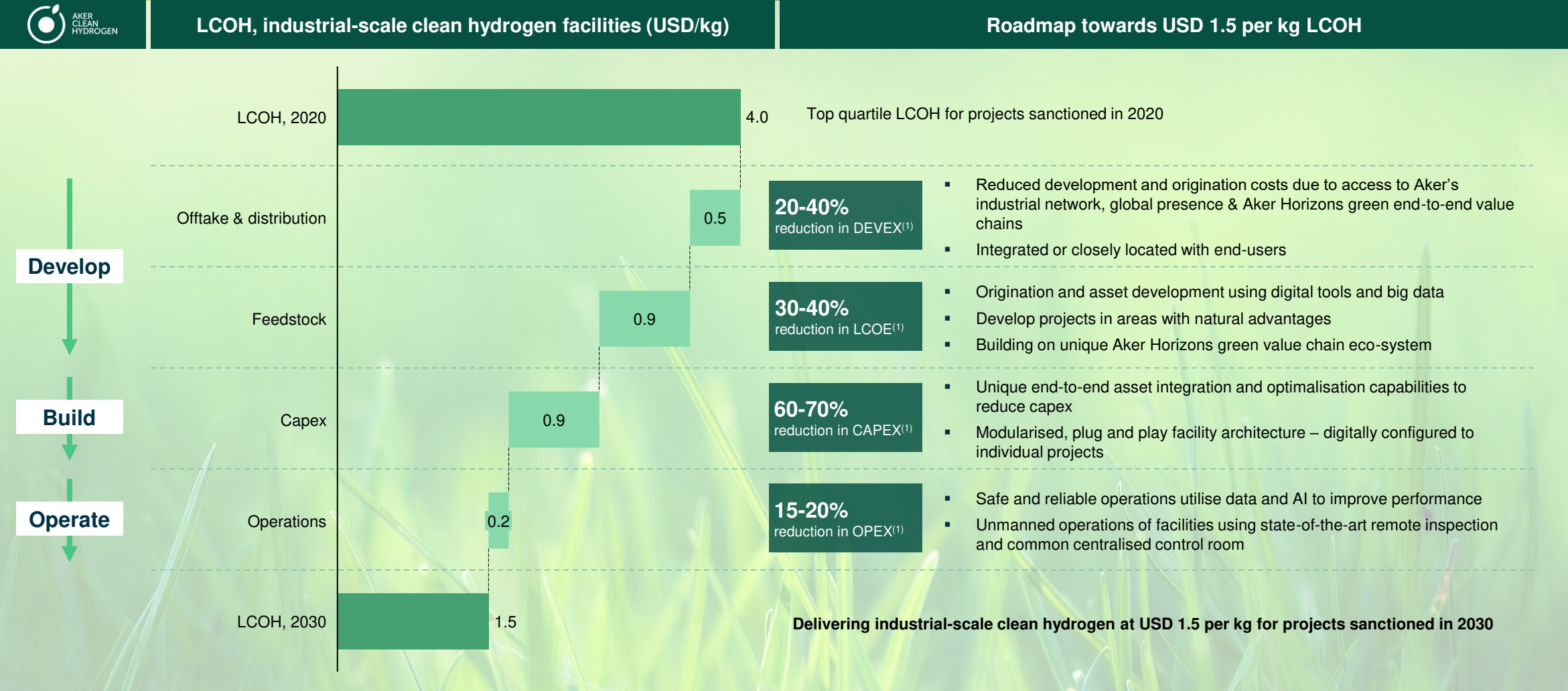
Notes: (1) Target for green hydrogen, does not take GW potential from blue hydrogen into account (2) UK and Scotland with separate targets of generating 5GW of renewable and low-carbon hydrogen; (3) US demand estimated to reach 17m tons by 2030, an increase of 6m tons (~40GW) if assumed to come from low carbon production; (4) Target capacity of announced projects | Sources: Hydrogen Europe (2020), Irena.org Green Hydrogen Policy 2020, UK Gov. The Ten Point Plan for a Green Industrial Revolution (2020); Scottish Government Building a new energy sector (2020); McKinsey Road map to a US hydrogen economy (2020); Ministry of Energy Chile National Green Hydrogen Strategy (2020); Energi Norge, quote from Heyre's national convention (2020); Bloomberg (2020) quote from Energy Minister Prince Abdulaziz bin Salman; The Energy and Resources Institute Make Hydrogen in India (2020); ReCharge (2020); The Asian Renewable Energy Hub (2021)



TABLE OF CONTENTS

1	Introduction to Aker Clean Hydrogen
2	Industrial-scale hydrogen market
3	Business & execution model
4	Project portfolio
5	Growth strategy
A	Appendix

Becoming the most efficient clean hydrogen value chain integrator globally



Note: (1) From baseline 2020 figures
Sources: Hydrogen Council; Aker Clean Hydrogen estimate

In a privileged position to access clean hydrogen projects

Complementary skill-set position Aker Clean Hydrogen as an attractive industry partner

- Favoured partner due to unique system integration skill-set and business model which is complementary to other developers
- Access to partners across end-user segments with capabilities to develop and deliver a wide range of technologies
 - Compressed hydrogen
 - Liquefied hydrogen
 - Ammonia
 - Methanol

Partnership opportunities arising from Aker's broad industrial network

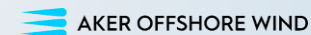


Global presence & network effects from establishing end-to-end green value chains

PRESENCE, AKER GROUP COMPANIES



Renewable energy production



HYDROPOWER

Industry



Network effects from Aker Horizons green value chain eco-system



AKER HORIZONS

CLEAN ENERGY



ENERGY TRANSMISSION



ENERGY USE

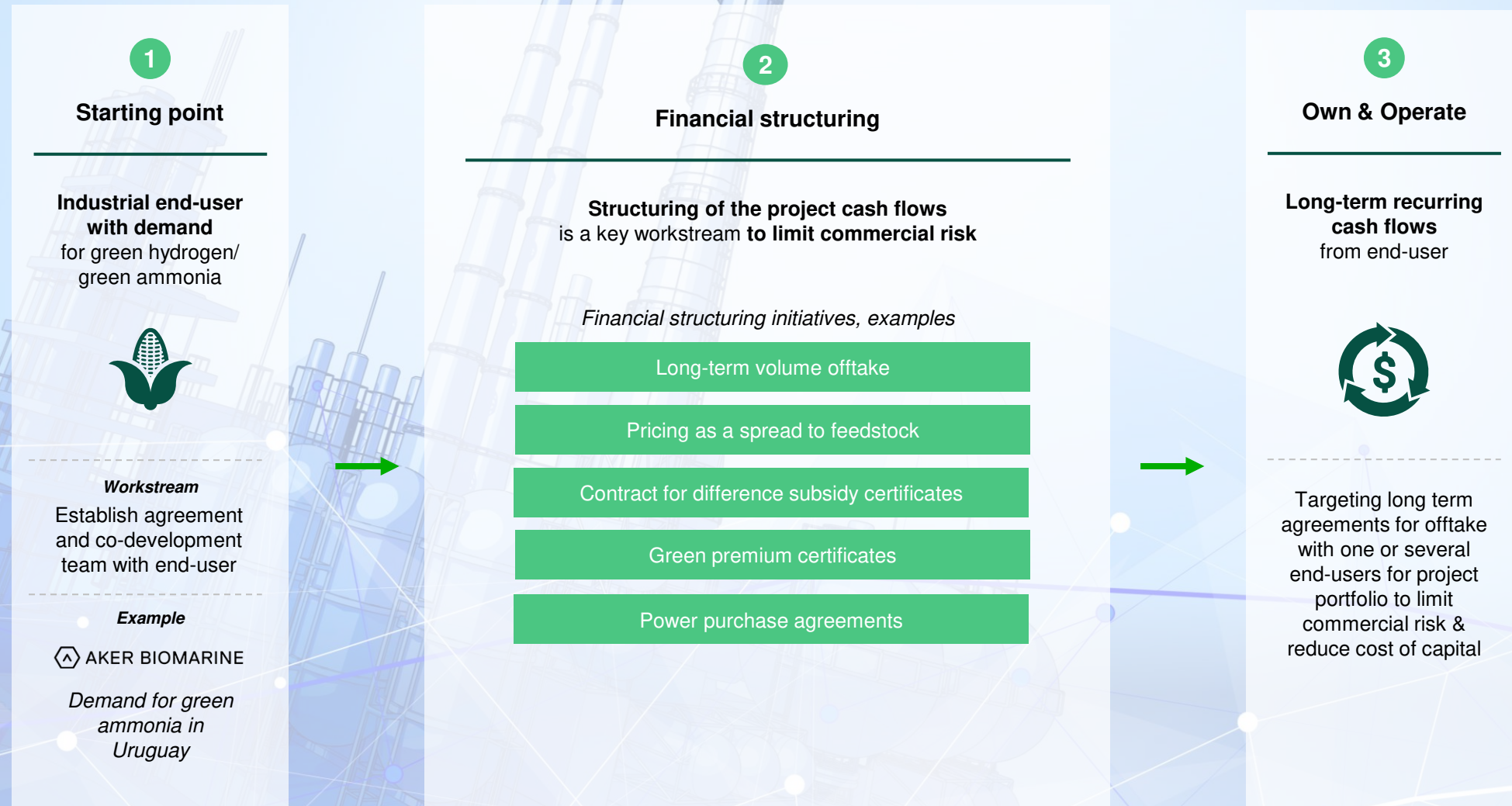


AKER CLEAN HYDROGEN

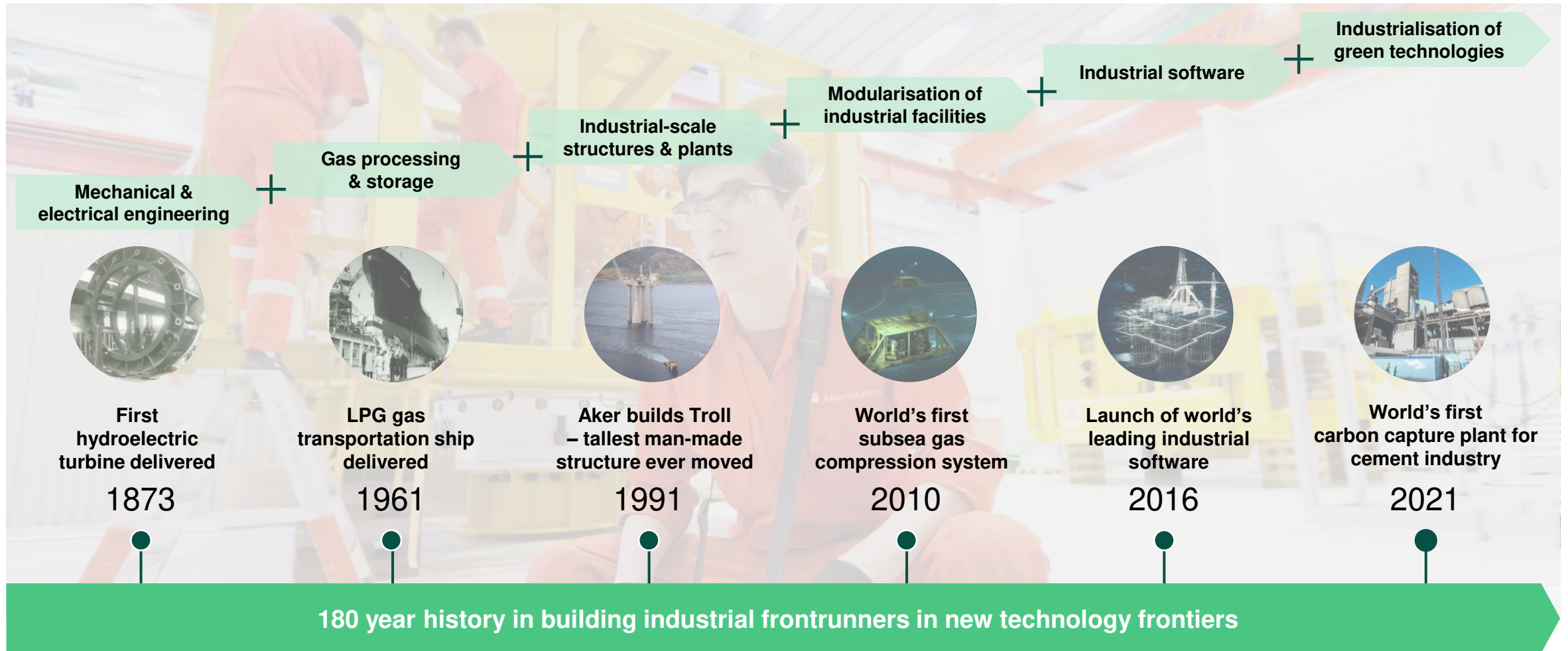


AKER CARBON CAPTURE

Reducing commercial risk and cost of capital with financial structuring

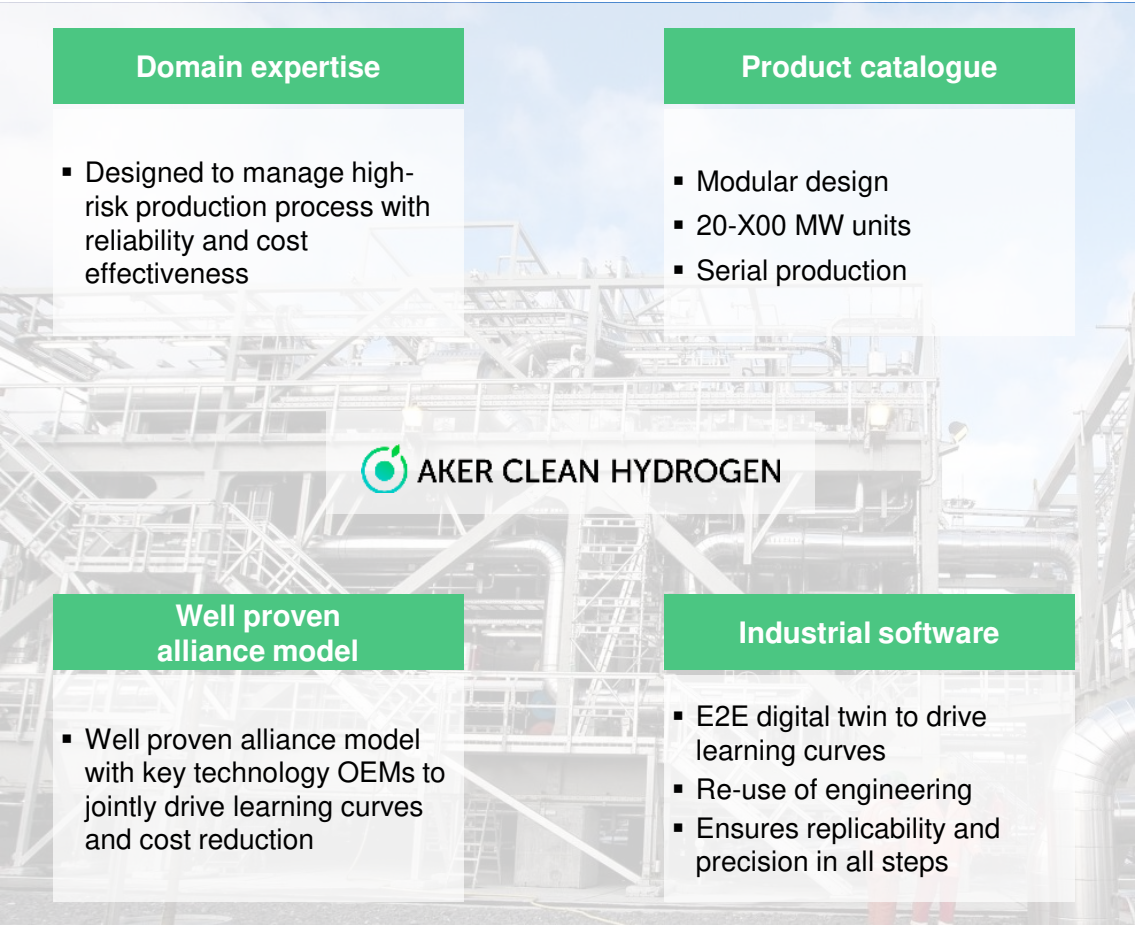


Aker Clean Hydrogen built on the best of the Aker DNA

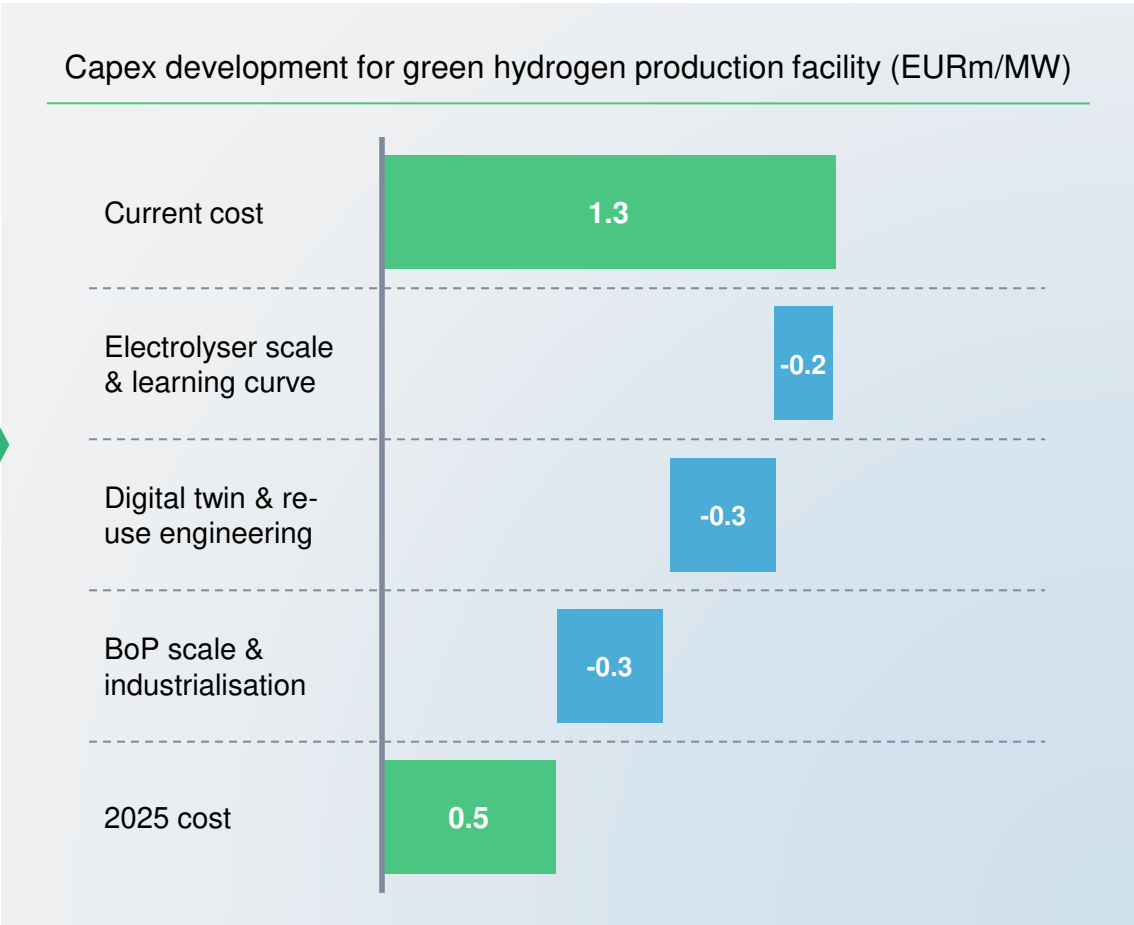


Uniquely positioned to drive down capex in the execution phase

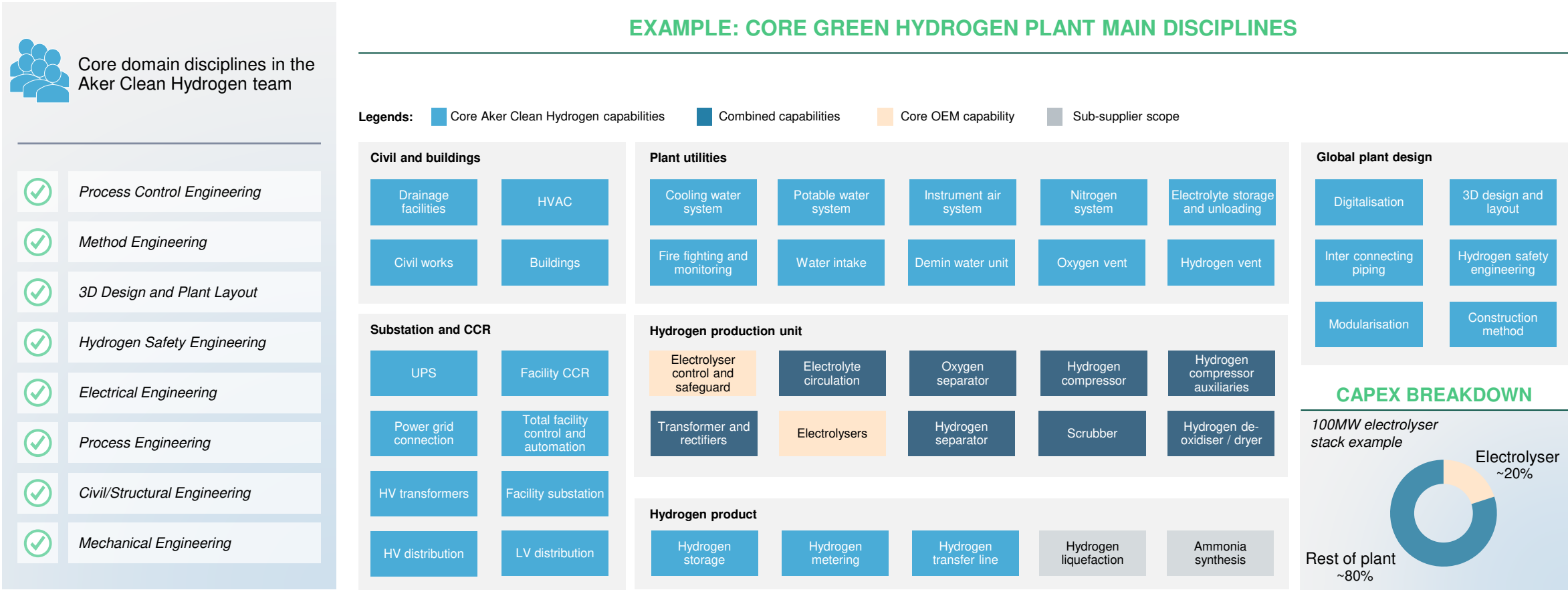
KEY PILLARS OF AKER CLEAN HYDROGEN'S CAPABILITY SET



PATH TO ~60% REDUCED CAPEX FOR PRODUCTION FACILITY



Strong in-house hydrogen domain capabilities

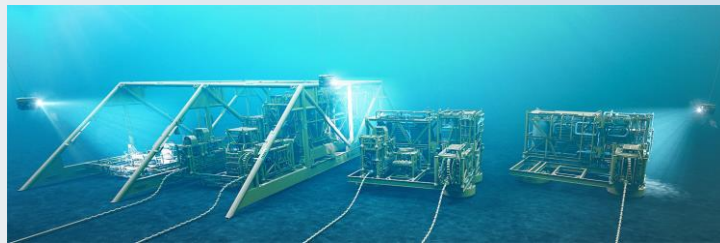
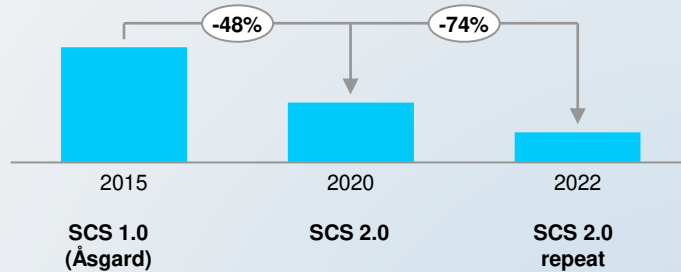


Track record of developing modularised industrial production systems

EXAMPLE: SUBSEA COMPRESSION SYSTEM

- In 2015, Aker Solutions delivered the world's first subsea compression system
- Enabled by significant efforts in modularisation, re-use of engineering, and digital tools, Aker Solutions managed to cut total man hours by 74% from first to third system

Development in Engineering, Procurement, Construction and Management Hours



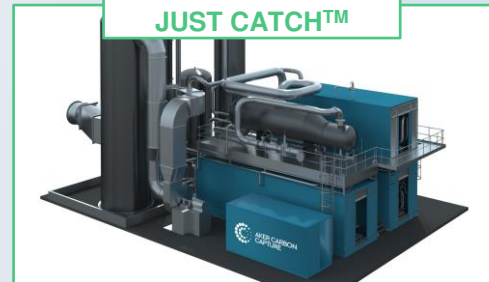
EXAMPLE: JUST CATCH

TECHNOLOGY CENTRE MONGSTAD



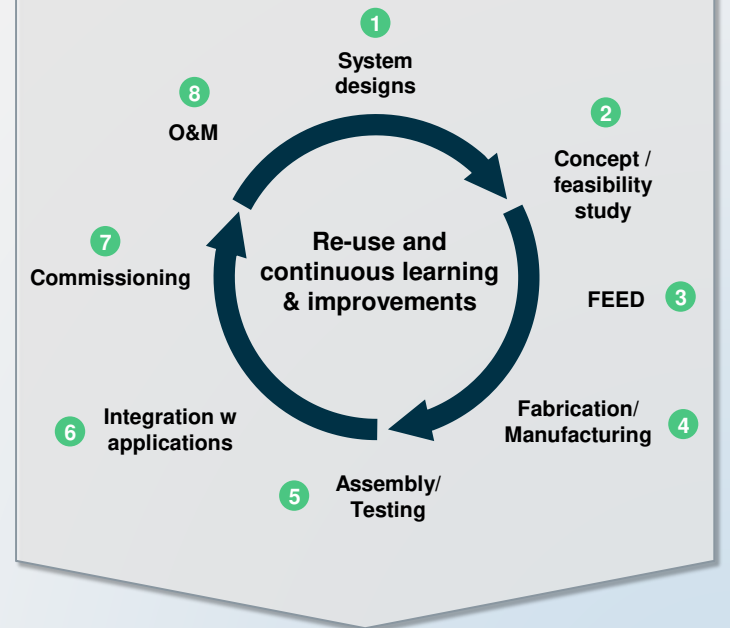
Aker Carbon Capture has developed a modularised cost-effective capture for a wide range of markets and customers – 90% cost reductions since 2012

MODULARISED JUST CATCH™



NEXT: MODULARISED HYDROGEN PLANTS

Continuous learning from every step of process to improve design and efficiency to reduce costs



Development of best-in-class cost-efficient production systems

Modular design – re-use and speed with industrial software

Product Catalogue | The ACH Modular Hydrogen System

Facility Configurator

Hydrogen Production Hydrogen Compression Hydrogen Liquefaction Ammonia Synthesis Substation Builder Utilities Builder Foundations Builder

Facilities

LCOH EUR/kg

2.8

H2 production tons/hour

4.0

Capacity MW

200

H2 plant utilisation factor %

95%

Electricity price EUR/MWh

28

Tr

100%

Production Modules

Scrubber Module

O₂ vent Module

Separation Module

Power Modules

Power Container 1

Power Container 2

Electrolyser Stacks

Electrolyser 1

Electrolyser 2

Pipe racks

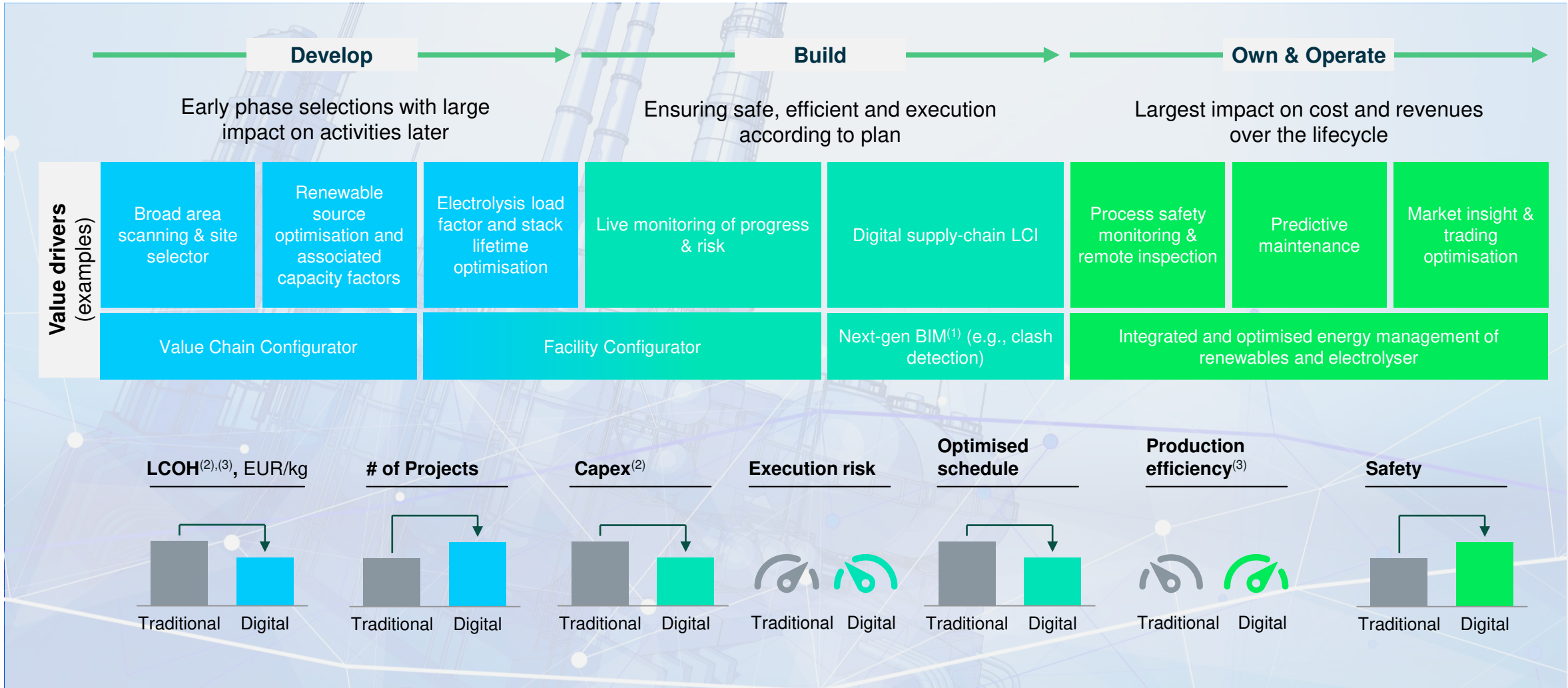
Scrubber Pipe rack

Separator Pipe rack

AKER CLEAN HYDROGEN

Slide 26

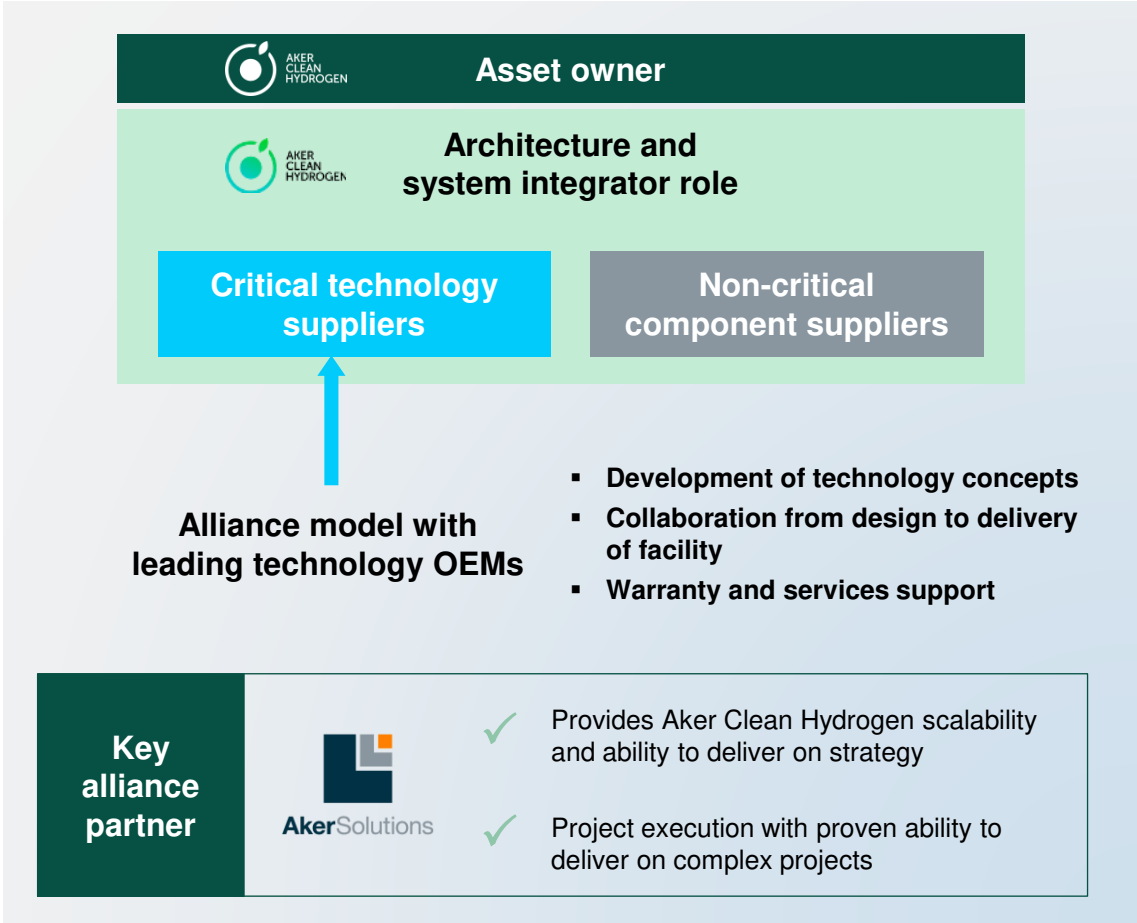
Software to accelerate learning, reduce risk and time & improve profitability



Notes: (1) Building information modelling; (2) Digital with proven impact on more mature technologies of 10-15% reduction in Capex; (3) Experienced ~5% reduction in O&M cost from digital tools for Hydrogen.
Source: Industry benchmarks

Well proven alliance model for scalability and efficiency improvements

ALLIANCE MODEL ENABLES A UNIQUE INTEGRATED DELIVERY



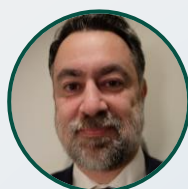
Highly experienced team with support by strong board of directors

DEDICATED TEAM TO SUPPORT CONTINUED GROWTH



Knut Olaf Nyborg
CEO

- 30 years with Aker Solutions
- Previously EVP and Head of Front-End Delivery Centre



Armand Breuer
Chief Technology Officer

- More than 20 years with Aker Solutions
- Engineering, completions and project management position globally



Cathrine Bjaarstad
Chief Project Officer

- 30 years of experience
- Recent management experience from large industrial companies

Experienced organisation with domain expertise and track record – up-sizing organisation to 50 employees end of quarter⁽¹⁾

Scalability through alliance model



SUPPORTED BY STRONG BOARD OF DIRECTORS



Karl Johnny Hersvik
Chairman



Kjell Inge Røkke
Board member



Kristian M. Røkke
Board member



Øyvind Eriksen
Board member

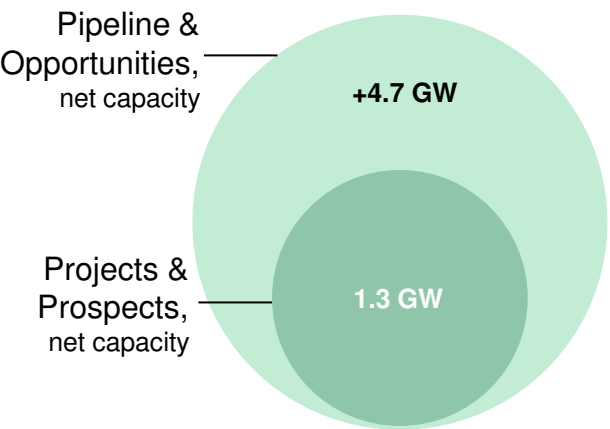
- Close collaboration with Aker Horizons to utilise key capabilities in Aker Horizons to drive value creation
 - Industrial capabilities including project execution
 - Financial structuring
 - Business development and M&A
 - Support functions

A K E R
H O R I Z O N S

TABLE OF CONTENTS

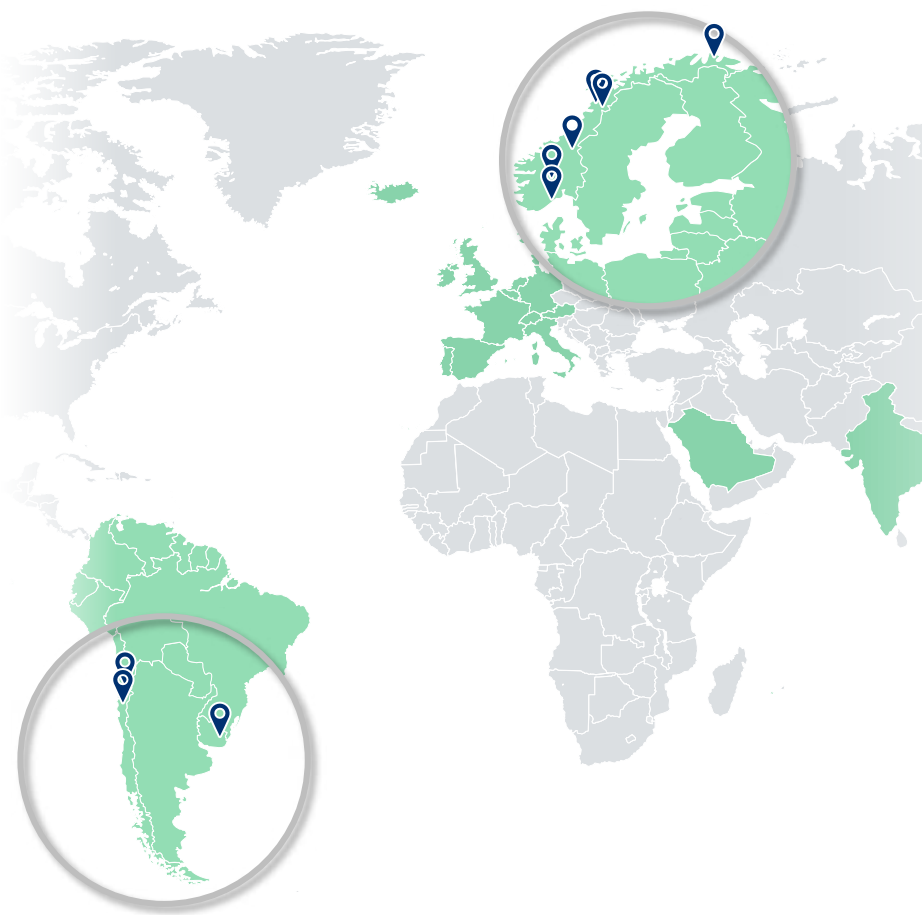
1	Introduction to Aker Clean Hydrogen
2	Industrial-scale hydrogen market
3	Business & execution model
4	Project portfolio
5	Growth strategy
A	Appendix

1.3 GW industrial clean hydrogen projects & prospects with strong partners



Projects & Prospects

2.7 GW	Gross capacity
1.3 GW	Net capacity



PROJECTS			
Herøya	 	Berlevåg	 
450 MW ⁽¹⁾	 	100 MW ⁽¹⁾	
Northern Norway	 	Glomfjord	
Large scale	 	20 MW ⁽¹⁾	
Rjukan		Meråker	
50-80 MW ⁽¹⁾		14 MW ⁽¹⁾	

PROSPECTS			
Chile I	 	Uruguay	
Large scale		Large scale	
Chile II	 	Chile II	 
Large scale		Large scale	

Note: (1) Gross capacity; See slide 36 for the Company's definition of Projects and Prospects

Developing Europe's largest industrial-scale green ammonia facility

Removal of one of Norway's largest CO₂ emitters
Conversion of Yara's Herøya facility to green ammonia



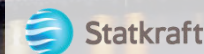
~450 MW⁽¹⁾

Green ammonia

- Aker Clean Hydrogen, Yara and Statkraft have entered into a letter of intent to co-develop a green ammonia facility at Herøya, Norway:
 - Full electrification of ~400kt ammonia unit removing ~800kt CO₂
 - The project will utilise the existing ammonia facility and related infrastructure, valued to USD 450m – significantly reducing the project capital requirement by utilising existing infrastructure
- The partners will own and operate the facility with 1/3 ownership each
- Provided that power will be available and that the required co-funding and offtake are secured, the project could be realised within 5-7 years
- Offtake secured towards Yara. Yara is world's leading fertilizer company and one of the largest ammonia traders in the world



The world's leading fertilizer company and a provider of environmental solutions



Europe's largest renewable energy producer and a global company in energy market operations

Decarbonisation of Arctic shipping and off-grid power plants Green Ammonia Berlevåg project

- 1 Facility will be located close to Varanger Kraft's windfarms – located in an area with one of best wind resources globally
- 2 Aker Clean Hydrogen and Varanger Kraft to own 50% each of green ammonia facility
- 3 Strong full value-chain consortium with first green ammonia vessel to provide zero emission transportation to end-users
- 4 Provided that power will be available and that the required co-funding and offtake are secured, the project could be realised within ~5 years

ZEEDs project: Key enabling partners for a complete end-to-end green value chain:




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Statnett

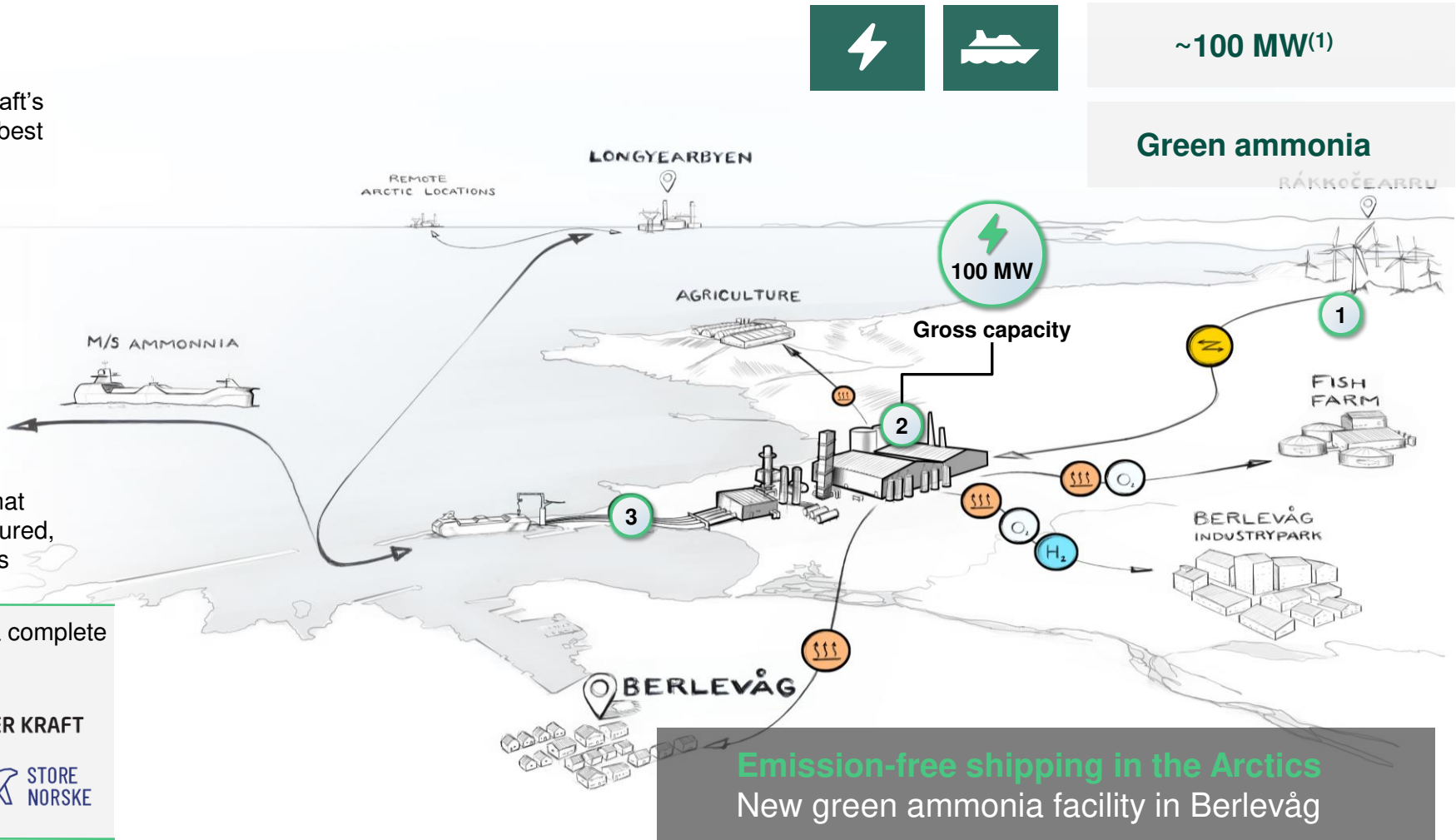

VARANGER KRAFT


Statkraft


GRIEG


WÄRTSILÄ


STORE NORSKE



Developing a high quality clean hydrogen facility in Chile

Delivering green hydrogen to fertilizers & industry-users

Developing a high quality project on a global scale



Large industrial-scale

Green hydrogen

- Aker Clean Hydrogen and Mainstream Renewable Power are collaborating on developing a complete and commercially viable green value chain in Chile
 - Mainstream Renewable Power a leading pure-play renewable energy developer with a strong foothold in Chile
- Unique access to additional opportunities through extensive local competence, track record, and relationships
- Intended offtake towards various players and end-sectors in South America, potentially with ammonia as end-product
- Chile has the ambition to produce the most cost-efficient green hydrogen in the world by 2030



Renewable energy company with a global project portfolio⁽¹⁾

Enabling emission-free shipping in the Antarctica



100-200 MW⁽¹⁾

Green ammonia

Emission-free shipping in the Antarctica

New green ammonia facility in Uruguay

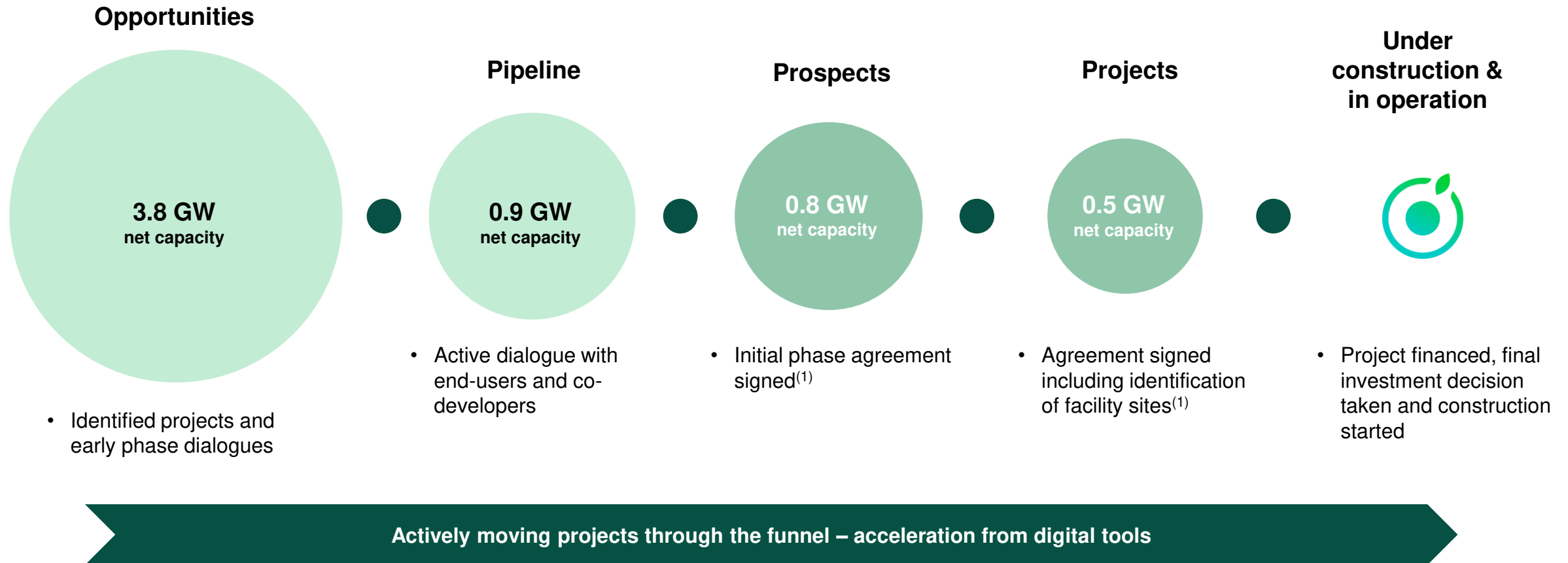
- Aker Clean Hydrogen and Aker BioMarine have agreed to collaborate towards developing a green ammonia facility in Uruguay
 - Intended offtake towards Aker BioMarine to use ammonia as a zero-emission fuel for its vessels
- An enabler for complete zero-emission value chain for Aker BioMarine, from harvesting of krill in Antarctica through logistics and manufacturing



AKER BIOMARINE

**World's leading krill supplier
with unparalleled R&D and
innovation competences**

Total portfolio of 6.0 GW in net capacity in identified opportunities with ongoing dialogue



Note: (1) Agreements relating to projects and prospects include a mix of cooperation agreements and non-binding letters of intent setting out the purpose of the parties cooperation to develop projects, but without firm obligations for the parties to execute the projects.

TABLE OF CONTENTS

1	Introduction to Aker Clean Hydrogen
2	Industrial-scale hydrogen market
3	Business & execution model
4	Project portfolio
5	Growth strategy
A	Appendix

Well-defined investment compass within target regions

INVESTMENT COMPASS – KEY SELECTION CRITERIA

Regulatory framework

- Legislative push towards renewable energy
- Willingness and ability to provide economic support

Low-cost feedstock

- Access to low-cost green electricity
- Access to low-cost gas & CCS value-chain

Governance

- Political stability over time
- Limited exposure to corruption

Key project selection criteria

Access to offtake

- Necessary infrastructure for distribution or storage in place
- Strong offtake demand from customers

Existing footprint

- Presence by Aker-sphere companies or partners
- Successful regional track record

TARGET REGIONS

Nordics



- Several attractive projects and end-users
- Good mix of both green and blue hydrogen projects
- Norway and Sweden constitute the largest markets

UK and EU



- EU with dedicated investment plans for its hydrogen strategy
- UK has a focus on blue hydrogen as they have large gas reserves and existing infrastructure for transportation
- Continental Europe has large focus on green hydrogen projects

South America



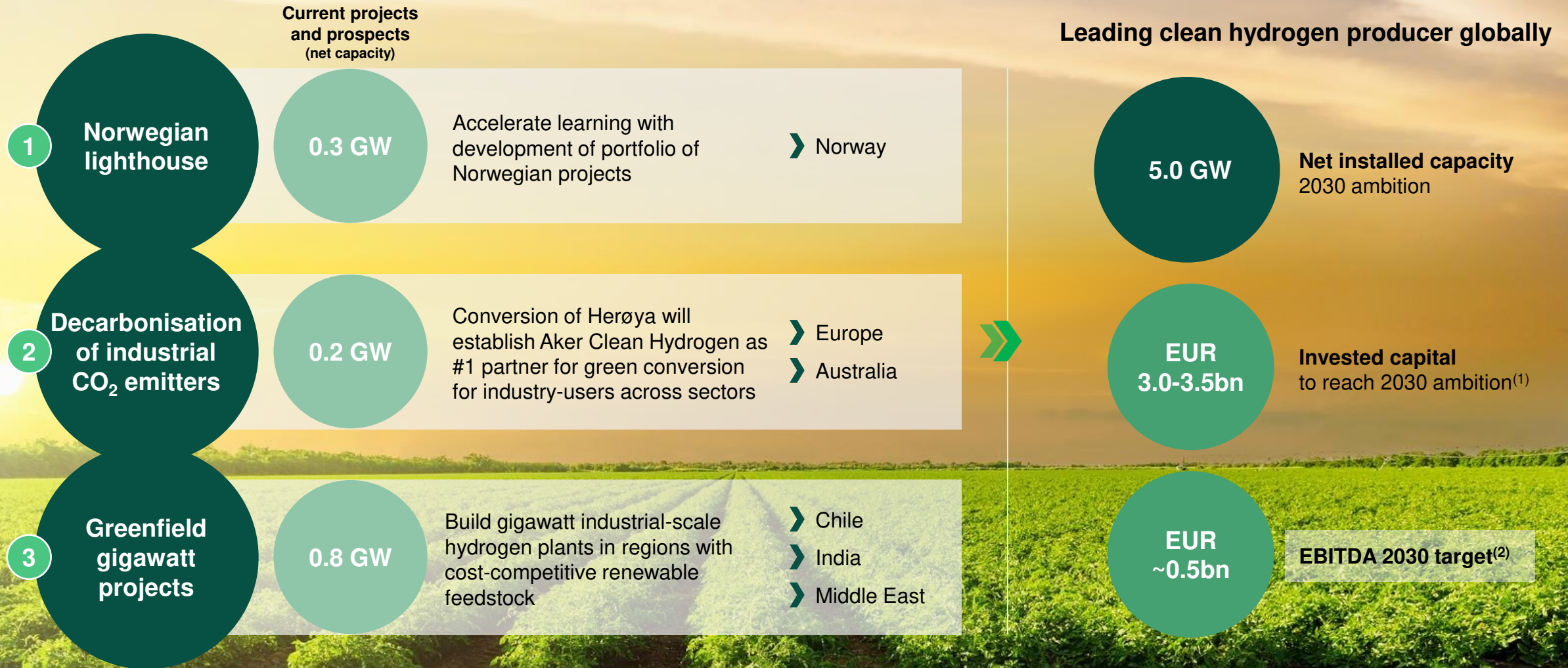
- Attractive market with the prerequisites to be in a leading position for renewable energy and green hydrogen
- Chile, Uruguay and Brazil have large natural resources for renewable energy, with dedicated plans for hydrogen

Asia



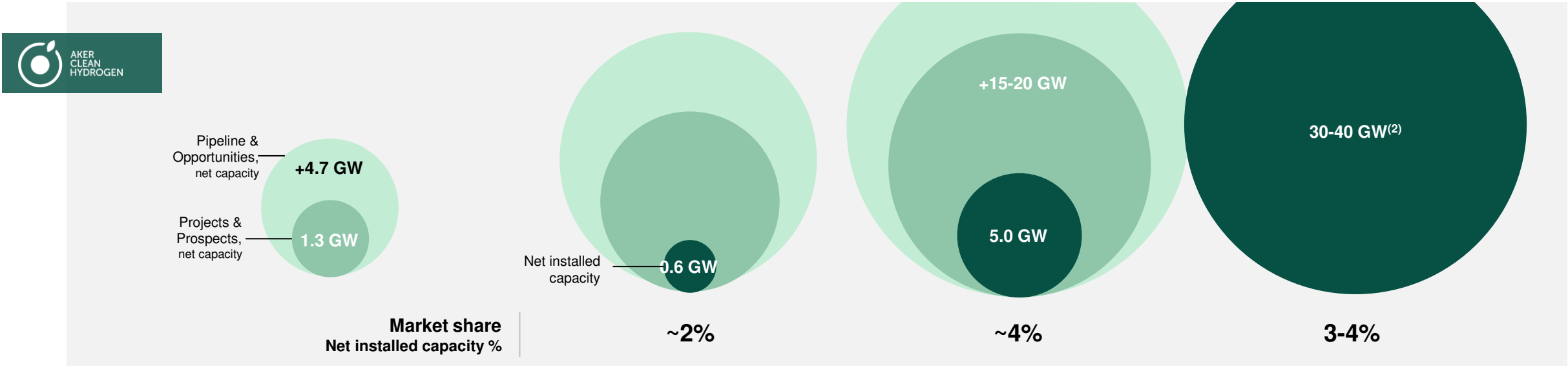
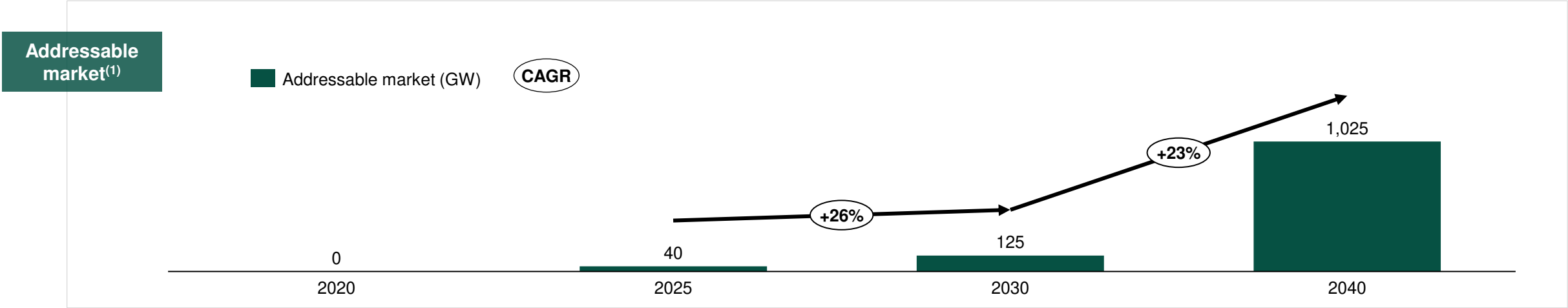
- Several interesting clusters
- Middle East likely to be a key region for clean hydrogen
- India is a growing market with visibility on industry end-users and low cost renewable energy

Three building blocks to reach 2030 growth ambition



Notes: (1) Figure including development expenses, subsidies/ grants, acquisition costs and capital expenditures; (2) EBITDA range based on invested capital and market-based rate of return; See slide 36 for the Company's definition of Projects and Prospects

2030 ambitions positioning Aker Clean Hydrogen for further growth



Clear targets for 2030 – ambition to have meaningful environmental impact

**Leading clean
hydrogen producer
globally**

5.0 GW
net production capacity,
2030 ambition

*20-30 large industrial-
scale hydrogen plants*

**Most cost-
efficient hydrogen
value chains**

USD 1.5 per kg
ambition for projects
sanctioned in 2030

*60-70% reduction in
capex from 2020*

**Significant impact
on global CO₂
reductions**

9.4 million tons
of CO₂ emissions
reduced p.a. in 2030

*20% of Norway's
CO₂ emissions⁽¹⁾*

**Attractive
long-term
cash flows**

>80% of volume
on recurring long-term
offtake agreements

Creating a leading pure-play industrial clean hydrogen producer

1

Clean hydrogen for industrial use poised for remarkable growth

2

Unique capabilities and proven execution model to become the most efficient hydrogen value chain integrator

3

1.3 GW portfolio of industrial hydrogen projects & prospects with strong partners

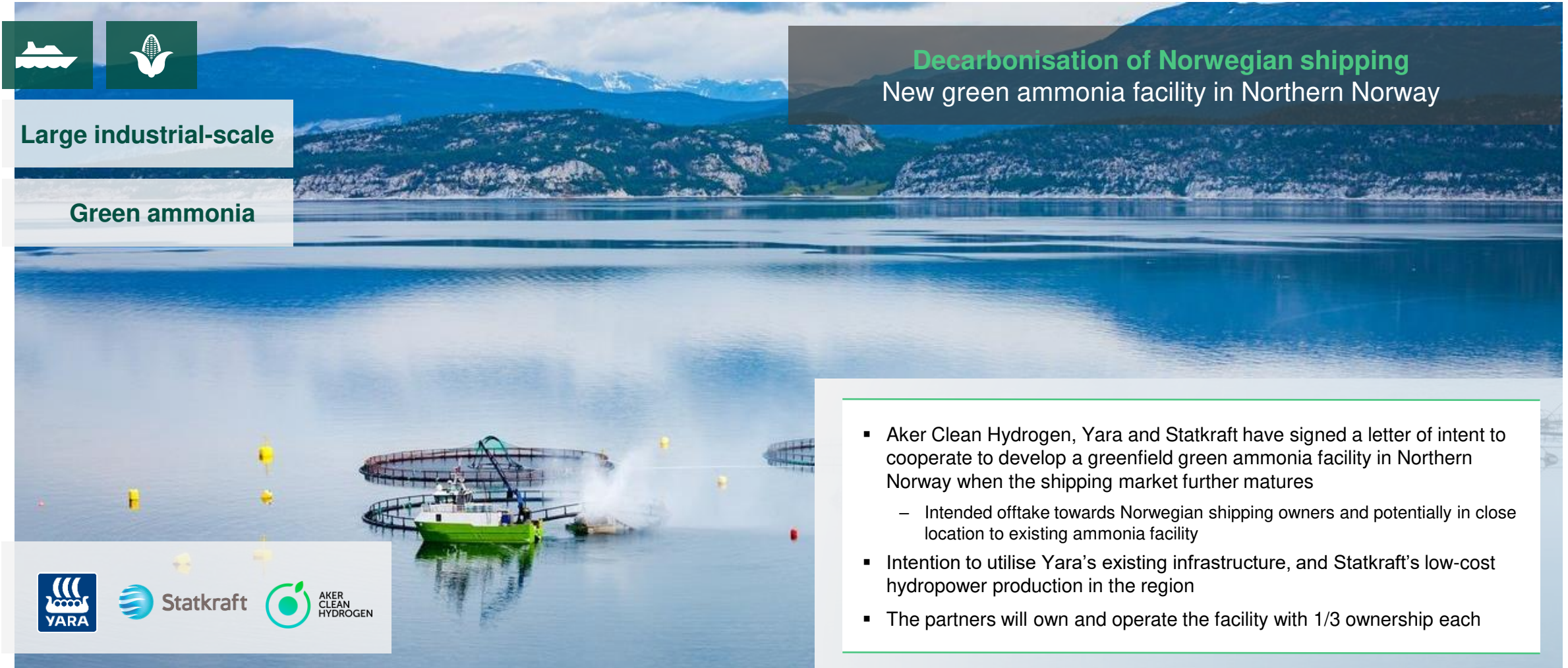
4

Clear ambition to reach 5.0 GW net installed capacity in 2030 based on a well-defined strategy

TABLE OF CONTENTS

1	Introduction to Aker Clean Hydrogen
2	Industrial-scale hydrogen market
3	Business & execution model
4	Project portfolio
5	Growth strategy
A	Appendix

Decarbonisation of Norwegian shipping



Large industrial-scale

Green ammonia

Decarbonisation of Norwegian shipping
New green ammonia facility in Northern Norway

- Aker Clean Hydrogen, Yara and Statkraft have signed a letter of intent to cooperate to develop a greenfield green ammonia facility in Northern Norway when the shipping market further matures
 - Intended offtake towards Norwegian shipping owners and potentially in close location to existing ammonia facility
- Intention to utilise Yara's existing infrastructure, and Statkraft's low-cost hydropower production in the region
- The partners will own and operate the facility with 1/3 ownership each

Enabling emission-free ferry and shipping transportation with Rjukan project

Enable emission-free ferry and shipping transportation

New green hydrogen facility at Rjukan



50-80 MW⁽¹⁾

Green hydrogen

- Aker Clean Hydrogen, Tinn municipality and Rjukan Næringsutvikling have agreed to develop a greenfield hydrogen facility in Rjukan, Norway
 - Rjukan is the birthplace of the first hydrogen facility built
 - The project will utilise access to low-cost hydropower for development of a market leading LCOH project
- Intended offtake towards ferry and shipping companies in the Eastern part of Norway
- Aker Clean Hydrogen currently owns 100% of the planned facility
- Provided that power will be available and that the required co-funding and offtake are secured, the project could be realised within the first half of this decade



Attractive near-term projects from co-operation agreement with Greenstat⁽¹⁾

Co-operation agreement

- Greenstat and Aker Clean Hydrogen have entered into a co-operation agreement with the aim to develop, design, build, own and operate green hydrogen facilities and related initiatives both in Norway and internationally
- Aker Clean Hydrogen is deemed to be a preferred co-developer and partner by Greenstat for their projects



- JV between Greenstat, Nel and Meløy Energi (33% ownership each)
- Intended offtake towards ferries for zero-emission fuel
- Targets production by 2024



- JV between Greenstat (25%), NTE Energi (25%) and various local participants (50%)
- Location with access to low cost hydropower and significant distribution opportunities
- Intended offtake towards rail as zero-emission fuel
- Targets production by 2024



India initiative

- India is an attractive market for industrial-scale hydrogen with several potential customers within agriculture, steel and other industrial segments identified
- Greenstat launched strategic initiative in India in 2020



