# AKER HORIZONS

# Third-quarter results 2024

1 November 2024

# Main developments

#### Aker Carbon Capture-SLB JV renamed SLB Capturi; announced its first US-based project

- SLB Capturi was awarded a contract by CO280 Solutions for FEED of a large-scale carbon capture plant, with expected removal capacity of 800,000 tons of CO2 annually, at a pulp and paper mill on the US Gulf Coast
- Conclusion of the process for determining future strategy for ACC ASA will be communicated within Q1 2025

#### Mainstream delivering on pipeline in South Africa and focusing on business optimization

- South Africa Ilikwa 50 MW solar project reached financial close
- Andes platform commercial margin improved in Q3
- Streamlining the business to focus on growth in core markets South Africa, Australia and Philippines, with continued investment in key offshore projects

#### Narvik Green Ammonia optimization complete; strong data center interest for sites in Northern Norway

- Concept optimization for Narvik Green Ammonia concluded with decision to move project to Lallasletta
- MoU signed with Masdar to explore collaboration and investment opportunities in green hydrogen
- Significant interest from data center players in Kvandal and other industrial sites in the Powered Land site portfolio

#### SuperNode secured funding to advance superconducting transmission technology development

- Significant grants secured from Irish and UK institutions to fund research & development
- Opened new Cable Technology Centre in Blyth, UK, enabling first production of superconducting cables for bulk electricity transmission



# Aker Horizons focusing on three Net-Zero levers

Active owner of industry-leading companies driving decarbonization





Developer of industrialscale decarbonization projects

## Carbon capture



Renewable power & transmission

## Hydrogen and derivatives





Aker Horizons Asset Development

# Mainstream Renewable Power

# Mainstream Renewable Power

Leading pure-play renewable energy company

## Highlights

- South Africa Ilikwa 50 MW solar project reached financial close
- South Africa 100 MW solar project construction on track
- KF Wind Major milestones achieved including securing grid connection
- Andes Renovables platform (1.0 GW fully operational) commercial margin improved in Q3
- Chile Ckhúri 109 MW onshore wind project construction progressing well
- Cost base reduction targets on track to deliver EUR 28 million in savings from payroll and overhead in 2024
- Impairment of EUR 134 million recognized reflecting increased market risk in Andes portfolio and other non-core investments and assets

1. EUR 28 million reflecting payroll and overhead excluding rationalization costs



## **Business plan update**

Focus on growth in core markets South Africa, Australia and Philippines, with continued investment in key offshore projects



Further cost optimization programmes planned in 2025



Developing and strengthening partnerships in core markets

Capital recycling plan ongoing and additional funding sources explored to deliver future growth

# Andes operational update

### Andes commercial margin<sup>1</sup>

 Positive commercial margin continued in Q3, due to lower internodal price differences on a year-on-year basis and PPA price increases from updated indexations. The lower internodal price differences were mainly driven by seasonally higher hydro generation, resulting in lower withdrawal prices.

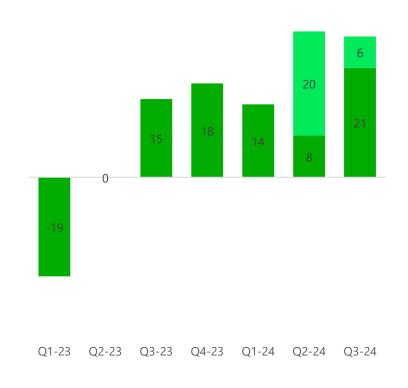
#### **Ckhúri construction**

- Positive progress continues with project construction fully released by CMN in July and contractors now mobilized across main site, substation, and overhead line
- COD target of 2025 maintained, providing optionality given PPA was terminated in 2023

### Regulation

- Electricity subsidy bill has been proposed from 2024-27 to avoid a price increase affecting vulnerable customers and small companies, with first round of votes started.
- Tariff Stabilization Law second publication has released payments corresponding to the period from November 2023 to February 2024. For Q3, Mainstream recognized EUR 6 million in revenues with the cash impact, including accruals, expected to be EUR 14 million.

### Andes commercial margin (EURm)<sup>2</sup>



<sup>1.</sup> Generation revenue net of system cost and PPA commitment

<sup>2.</sup> Q3 and Q2 2024 margin includes EUR 6m and EUR 20m, respectively, from reassessment revenues for prior periods due to the Tariff Stabilisation Law

# Ilikwa financial close

### New flexible PPAs to private customers in South Africa

#### South African market

• Attractive supply demand balance driven by coal plant retirements and growing electricity demand, combined with deregulation opening private markets

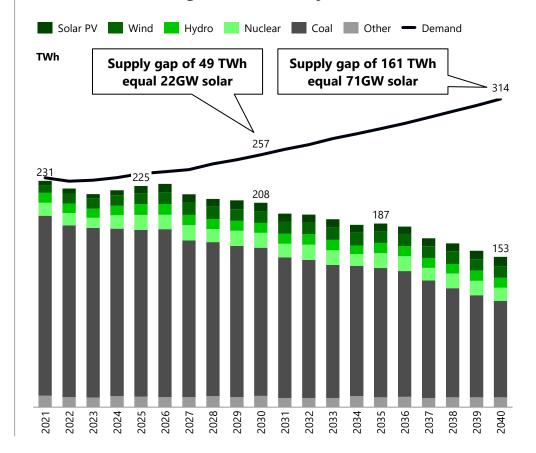
#### **Renewable Energy Supply Agreements (RESAs)**

- This new flexible PPA product, called RESA, opens up the energy market in South Africa by giving a wider range of businesses access to affordable, reliable and renewable power
- Private customers can procure anywhere from 5 MW to 50 MW, from a group of generating facilities, achieving many of the same benefits as PPAs, but with more flexible terms such as shorter-term energy contracts of between five and 10 years

#### llikwa (50 MW, solar PV)

- Partnership between Mainstream Renewable Power (70%) and Investec (30%)
- Ilikwa, a 50 MW solar PV plant located in the Free State province, reached financial close in October, marking Mainstream's first dedicated RESA project
- Construction has already started, and the project is expected to reach commercial operation in early 2026

# Supply Gap of 160 TWh by 2040 due to coal decommissioning and electricity demand increases



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# KF Wind

## Major milestones achieved including grid connection

#### South Korea

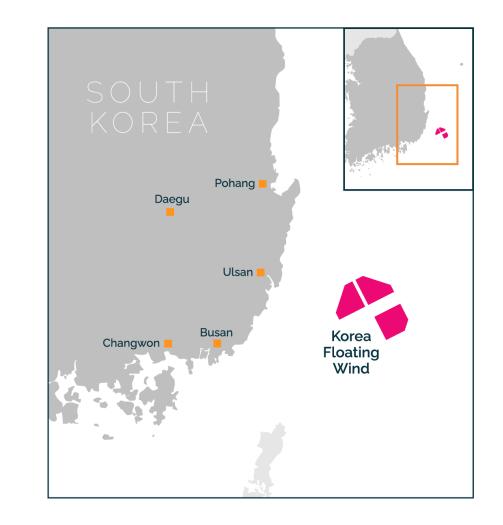
- Government planning five-fold increase of wind and solar to 2038 and is supportive of both renewables and nuclear to achieve carbon neutrality by 2050
- Offshore auction process encourages wind development through a technology specific revenue multiplier and separate auctions for fixed and floating

#### **Korea Floating Wind**

- 1.1 GW floating offshore wind farm, 80km off the coast of Ulsan, South Korea
- Phase 1: East Blue Power, 375 MW partnership with Ocean Winds 60%, Mainstream 30%, and Kumyang 10%. Phase 2 – KF Wind, 750 MW joint venture with Ocean Winds 66.7% and Mainstream 33.3%.

#### **Recent developments**

- August: Secured Environmental Impact Assessment (EIA) approval from the Ministry of Environment for the totality of the two-phase project
- September: Completed geotechnical survey for the first phase (375 MW)
- October: Secured a Transmission Service Agreement (TSA) with Korea Electric Power Corporation (KEPCO) for a total of 1,125 MW
- Government announced offshore wind auctions in Q4 2024 and 2025



# Asset Development

# Aker Horizons Asset Development

Developing hydrogen-based projects

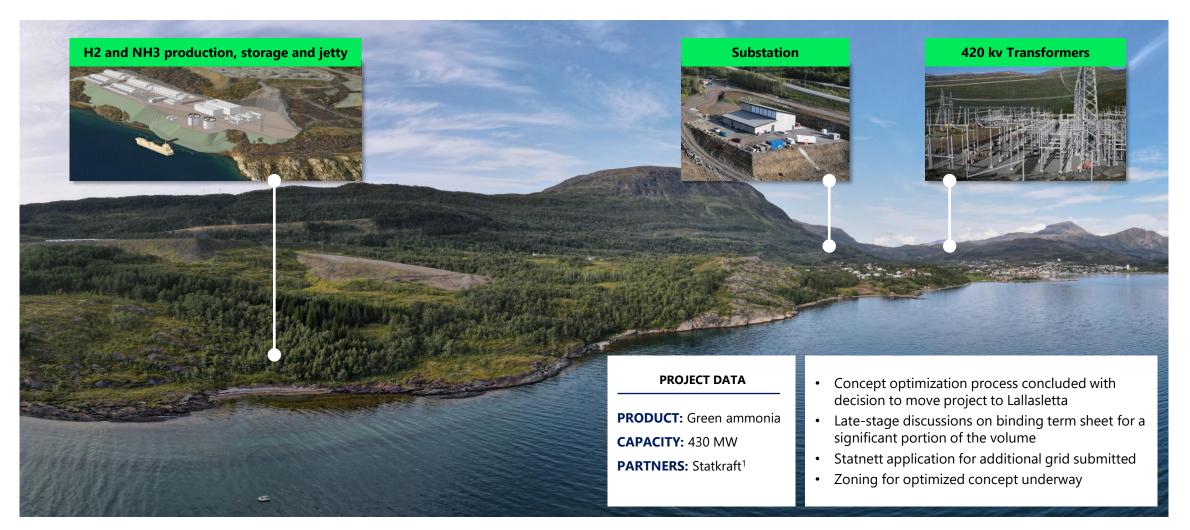
## Highlights

- Narvik Green Ammonia concept optimization concluded, reduced complexity and significant CAPEX savings
- MoU signed with Masdar to explore collaboration and investment opportunities in green hydrogen
- Dialogue with industrial gas player for the Rjukan project terminated, evaluating options
- Aukra blue hydrogen project discontinued as plans for a new export pipeline from Norway to Germany are shelved
- Significant interest from data center players for Powered Land sites, exploring sale of sites and powered shell business opportunities
- Grid facility license (concession) for 130 MW at Ballangsleira approved from NVE

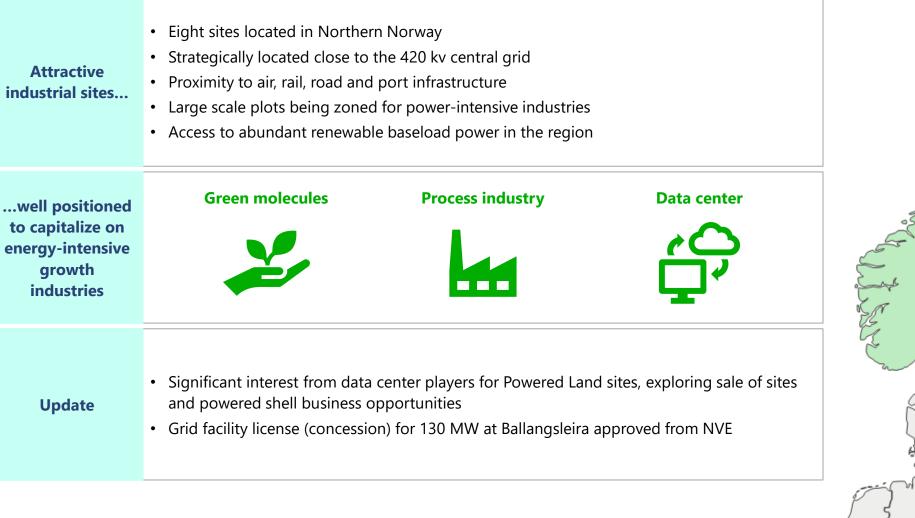


# Narvik Green Ammonia

Co-locating production, storage and offloading functions on one compact site at Lallasletta



# Powered Land – 80 / 20 owned JV with regional electric utility company Nordkraft





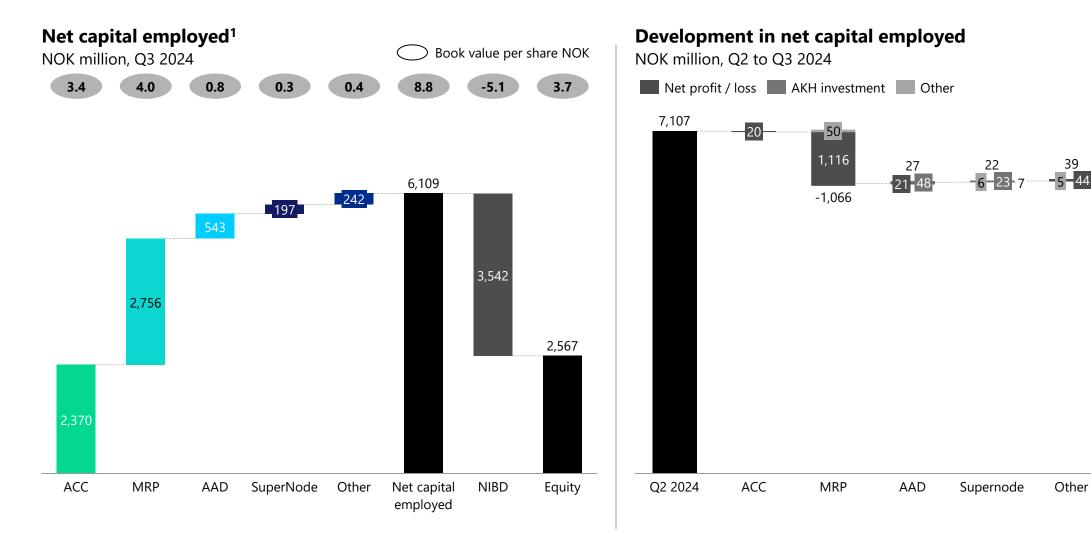
# Financials

# AKH consolidated income statement Q3 2024

| Amounts in NOKm <sup>1</sup>                | ACC | MRP    | AAD | Other & elim. | Q3 24 Total | Q2 24 Total |
|---|-----|--------|-----|---------------|-------------|-------------|
| Operating revenues and other income         | 6   | 656    | 13  | -9            | 666         | 757         |
| Operating expenses                          | -18 | -799   | -30 | -18           | -865        | -761        |
| EBITDA                                      | -12 | -142   | -18 | -27           | -199        | -3          |
| Depreciation, amortizations and impairments | 0   | -1,329 | -1  | 2             | -1,328      | -150        |
| EBIT  | -12 | -1,471 | -18 | -24           | -1,526      | -153        |
| Share of profit (loss) JV's                 | -87 | -119   | 0   | -6            | -212        | -44         |
| Net financial items                         | 53  | -452   | -3  | -62           | -464        | -312        |
| Tax benefit (expense)                       | 0   | -2     | 0   | 0             | -2          | 2           |
| Profit (loss) discontinued operations       | 0   | 0      | 0   | 0             | 0           | 4,885       |
| Net profit (loss)                           | -47 | -2,044 | -21 | -92           | -2,204      | 4,379       |
| AKH's share of net profit (loss)            | -20 | -1,116 | -21 | -92           | -1,249      | 1,798       |

15

Net capital employed



1. Net capital employed is a measure of all assets employed in the operation of a business. The number reflects AKH's share of the portfolio companies net capital employed, calculated as total assets less debt.

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6,109

Q3 2024

16

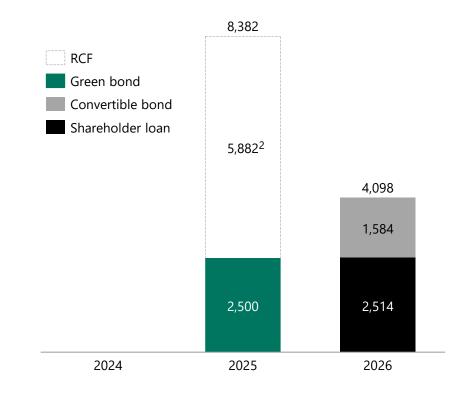
# External financing and commitments

### **Overview of debt financing facilities and commitments**

| Debt                                      | Total facility<br>incl. PIK | Key terms   |
|---|-----------------------------|---|
| Subordinated<br>shareholder loan          | NOK 2,514m                  | 6.0% coupon per annum, with deferral option against a 1.0% deferral fee with maturity in January 2026   |
| Subordinated convertible bond             | NOK 1,584m                  | 1.5% coupon per annum (PIK). Initial conversion price at NOK 43.75 per share with maturity in February 2026                                   |
| Senior unsecured green bond <sup>1</sup>  | NOK 2,500m                  | 3m NIBOR + 325 bps coupon per annum with maturity in<br>August 2025   |
| Revolving credit<br>facility <sup>1</sup> | EUR 500m                    | Accordion option to upsize the facility amount to EUR 600<br>million. Maturity extended to May 2025. Option for a<br>further 1-year extension |
| Commitments                               | Total amount                | Key terms   |
| MRP DNB facility commitment               | USD 129m                    | AKH commitment to provide MRP shareholder loan, callable in January 2025  |

#### **Debt maturities**

NOK million incl. PIK as of 30 September 2024

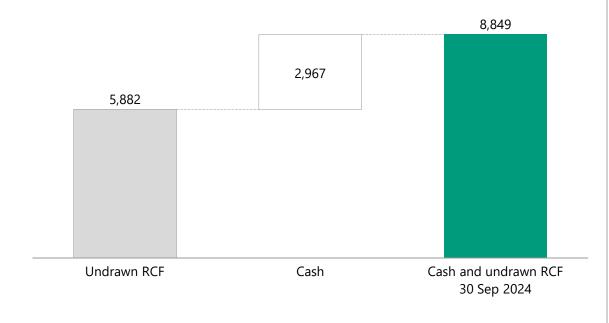


1. Covenant LTV = (Senior interest-bearing debt – cash) / (market value listed companies + book value unlisted companies). As of 30 Sep 2024 this was –6.7% (vs. covenant of +50%), calculation based on values shown in appendix on slide 25

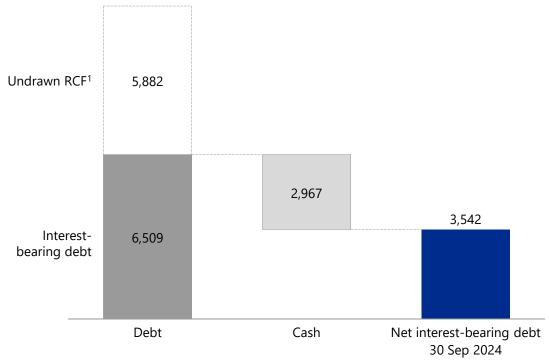
2. EURNOK of 11.7645 per 30 September 2024

Liquidity and net interest-bearing debt

**Cash and undrawn RCF<sup>1</sup> as of 30 September 2024** NOK million



#### **Net interest-bearing debt as of 30 September 2024** NOK million



18



# Appendix

# Mainstream project overview

| Asset                                 | Portfolio       | Country      | Technology | Gross Capacity<br>(MW) | Economic<br>interest | Net Capacity<br>(MW) | P50 Production<br>(GWh/y) | FC   | COD  | PPA Tariff       | PPA Volume<br>(GWh) | PPA Tenor<br>(years) |
|---------------------------------------|-----------------|--------------|------------|------------------------|----------------------|----------------------|---------------------------|------|------|------------------|---------------------|----------------------|
|                                       |                 |              |            | ()                     | Ор                   | erational            |                           |      |      |                  |                     |                      |
| Alena                                 | Andes – Condor  | Chile        | Wind       | 86                     | 90%                  | 77.4                 | 291                       | 2019 | 2021 |                  | 528 <sup>1</sup>    | 20                   |
| Rio Escondido                         | Andes – Condor  | Chile        | Solar PV   | 145                    | 90%                  | 130.5                | 452                       | 2019 | 2022 | — USD 43         |                     |                      |
| Cerro Tigre                           | Andes – Condor  | Chile        | Wind       | 185                    | 90%                  | 166.5                | 463                       | 2019 | 2022 | USD 42           | 462 <sup>1</sup>    | 20                   |
| Tchamma                               | Andes – Condor  | Chile        | Wind       | 175                    | 90%                  | 157.5                | 456                       | 2019 | 2022 | USD 40           | 440 <sup>1</sup>    | 20                   |
| Valle Escondido                       | Andes – Huemul  | Chile        | Solar PV   | 105                    | 90%                  | 94.5                 | 345                       | 2020 | 2022 | — USD 39         | cao1                | 20                   |
| Pampa Tigre                           | Andes – Huemul  | Chile        | Solar PV   | 100                    | 90%                  | 90.0                 | 335                       | 2020 | 2022 |                  | 638 <sup>1</sup>    |                      |
| Puelche Sur                           | Andes – Huemul  | Chile        | Wind       | 156                    | 90%                  | 140.4                | 472                       | 2020 | 2023 |                  | 638 <sup>1</sup>    | 20                   |
| Llanos del Viento                     | Andes – Huemul  | Chile        | Wind       | 160                    | 90%                  | 144.0                | 453                       | 2020 | 2023 | — USD 39         |                     |                      |
| Operational Sub Total                 |                 |              |            | 1,112                  |                      | 1,001                |                           |      |      |                  |                     |                      |
|                                       |                 |              |            |                        | Cor                  | nstruction           |                           |      |      |                  |                     |                      |
| Corporate PPA                         | South Africa    | South Africa | Solar PV   | 97.5                   | 49%                  | 47.8                 | 270                       | 2023 | 2025 | N/A              | N/A                 | N/A                  |
| llikwa <sup>6</sup>                   | South Africa    | South Africa | Solar PV   | 50                     | 70%                  | 35                   | 141                       | 2024 | 2026 | N/A              | N/A                 | N/A                  |
| Ckhúri                                | Andes – Huemul  | Chile        | Wind       | 109                    | 90%                  | 98.1                 | 354                       | 2020 | 2025 | N/A <sup>2</sup> | N/A <sup>2</sup>    | N/A <sup>2</sup>     |
| Caman                                 | Andes – Copihue | Chile        | Wind       | 148.5                  | 90%                  | 133.7                | 514                       | 2021 | N/A  | N/A <sup>2</sup> | N/A <sup>2</sup>    | N/A <sup>2</sup>     |
| Construction Sub Total                |                 |              |            | 405                    |                      | 315                  |                           |      |      |                  |                     |                      |
| Total Operational and<br>Construction |                 |              |            | 1,517                  |                      | 1,315                |                           |      |      |                  |                     |                      |
|                                       |                 |              |            |                        | Dev                  | elopment             |                           |      |      |                  |                     |                      |
| Late-stage development                | 3               |              |            |                        |                      | 8.7 GW               |                           |      |      |                  |                     |                      |
| Early-stage developmen                | t <sup>4</sup>  |              |            |                        |                      | 15.0 GW              |                           |      |      |                  |                     |                      |
| Total Development <sup>5</sup>        |                 |              |            |                        |                      | 23.7 GW              |                           |      |      |                  |                     |                      |

Note: All figures shown on a net ownership basis at 30 September 2024

1. For PPAs in Chile, DISCOs have the right, but not the obligation to buy up to the contracted volume of the energy supplied by the generator. However, the DISCOs have the obligation to buy contracted energy prior to making spot market purchases and can only turn to the spot market when demand exceeds the contracted volume under existing PPAs. These Andes Renovables PPAs, which were awarded in 2016, have full CPI indexation from that date.

2. Ckhúri DISCO PPA termination effective 14 July 2023, while Caman PPA has been temporary withdrawn starting 1 June 2023

3. Late-stage development refers to stage 4 & 5 projects, i.e. those at permit application and pre-construction stage

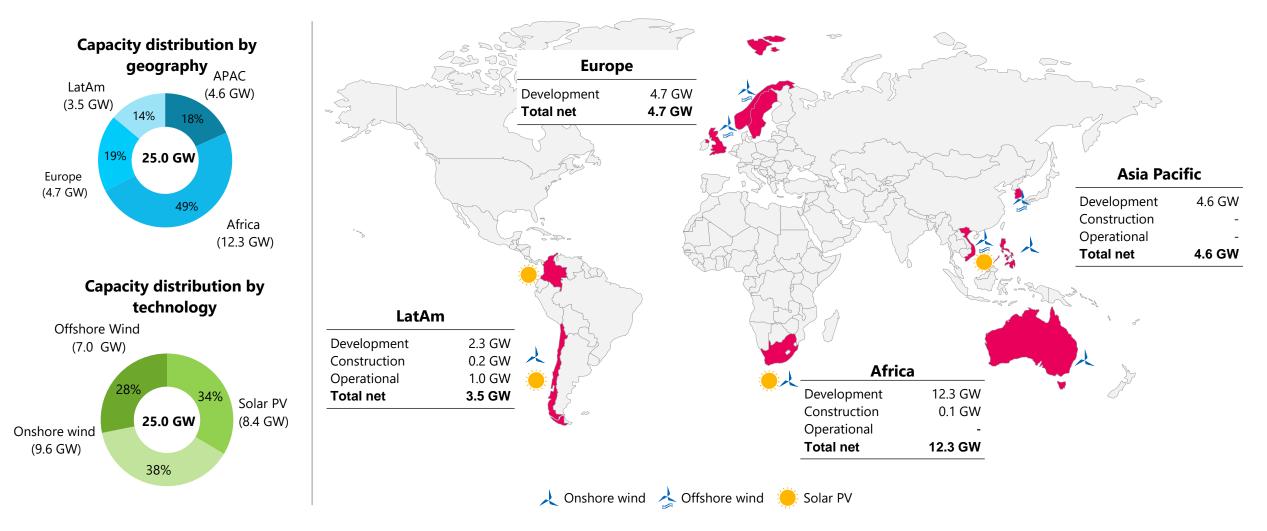
4. Early-stage development refers to stage 2 & 3 projects, i.e. those at land signing and Environmental and Social Impact Assessment (ESIA) stage

5. Total Development refers to projects from stage 2 (land signing) through to stage 5 (pre-construction)

6. Ilikwa included following finance close in early October 2024

# Global pipeline of wind and solar assets

Pipeline reflects assets in development, construction and operational



## Mainstream financial information

| Amounts in EURm       | Q123  | Q223  | Q323  | Q423  | 2023  | Q124  | Q224  | Q324  |
|-----------------------|-------|-------|-------|-------|-------|-------|-------|-------|
| Revenue               | 44    | 45    | 46    | 44    | 179   | 45    | 66    | 56    |
| EBITDA                | (48)  | (30)  | (18)  | (43)  | (138) | (8)   | 5     | (12)  |
| EBIT                  | (62)  | (448) | (31)  | (146) | (687) | (24)  | (8)   | (127) |
| Net profit            | (46)  | (440) | (65)  | 3     | (549) | (57)  | (34)  | (176) |
|                       |       |       |       |       |       |       |       |       |
| Total assets          | 2,837 | 2,322 | 2,215 | 1,869 | 1,869 | 1,843 | 1,896 | 1,716 |
| Cash                  | 411   | 549   | 413   | 224   | 224   | 186   | 187   | 183   |
| Equity                | 1,243 | 800   | 729   | 671   | 671   | 622   | 595   | 409   |
| Liabilities           | 1,594 | 1,522 | 1,486 | 1,199 | 1,199 | 1,221 | 1,301 | 1,307 |
|                       |       |       |       |       |       |       |       |       |
| Net debt <sup>2</sup> | 867   | 740   | 854   | 760   | 760   | 840   | 898   | 902   |

#### Main developments

- Mainstream's income statement is reflective of the principal activities of development, construction and operation of projects
- Positive commercial margin continued in Q3, due to lower internodal price differences on a year-on-year basis and PPA price increases from updated indexations. The lower internodal price differences were mainly driven by seasonally higher hydro generation, resulting in lower withdrawal prices. Combined, Q3 commercial margin for Andes was EUR 21m<sup>1</sup>. EUR 6m revenue for prior periods was recognized in Q3 due to reassessments following the Tariff Stabilisation Law in Chile. The cash impact, including accrued amounts, is expected to be circa EUR 14m
- Impairments and write-downs of EUR 134m have been recognized primarily related to operating assets in Chile, various development pipeline projects and investments in associates and joint ventures. The impairments reflect an updated view on market risk in Chile, and updated assessments related to the underlying values of some non-core assets and investments. The Andes portfolio in Chile remains the largest component of total assets at over EUR 1.3 billion, with the balance split across property, plant and equipment, cash and receivables
- EBITDA in 2024 reflects the positive effect of cost base reductions. Q3 EBITDA adjusted for impairment ended at EUR -1m. Q3 net profit includes finance expenses of EUR 31m, of which EUR 11m relates to the new financing facility put in place at the end of 2023 and EUR 19m from deferred interest on senior and mezzanine debt
- Restricted cash of EUR 135m at the end of the quarter, mainly related to Andes portfolio. Net debt increased due to drawdown on the financing facility, deferred interest and FX translation effect of USD loans

1. Generation revenue net of system cost and PPA commitment

2. Net debt reflects borrowings at carrying values

# Aker Horizons Asset Development financial information<sup>1</sup>

| Amounts in NOKm             | Q123 | Q223 | Q323 | Q423 | 2023  | Q124 | Q224 | Q324 |
|-----------------------------|------|------|------|------|-------|------|------|------|
| Revenue                     | 14   | -    | -    | 2    | 17    | 1    | 1    | 10   |
| EBITDA                      | (57) | (63) | (45) | (58) | (223) | (65) | (36) | (18) |
| EBIT                        | (58) | (64) | (45) | (59) | (226) | (66) | (36) | (18) |
| Net profit                  | (67) | (82) | (49) | (94) | (293) | (75) | (39) | (21) |
|                             |      |      |      |      |       |      |      |      |
| Total assets                | 892  | 933  | 942  | 959  | 959   | 970  | 900  | 928  |
| Cash                        | 215  | 187  | 121  | 93   | 93    | 109  | 43   | 38   |
| Equity                      | 660  | 717  | 727  | 695  | 695   | 690  | 677  | 707  |
| Liabilities                 | 232  | 216  | 215  | 263  | 263   | 281  | 223  | 222  |
|                             |      |      |      |      |       |      |      |      |
| Net cash and IB receivables | 152  | 136  | 69   | 41   | 41    | 59   | (8)  | (9)  |

#### Main developments

- Income statement reflective of the key activities in the period
  - $\circ\;$  Continuing to mature the projects in the pipeline
  - o Establishing partnerships on key assets
- Project costs consist mainly of own hours and third-party study costs, where a large portion of the spend has been dedicated to maturing the Narvik and Rjukan projects
- Assets of NOK 928 million are mainly related to industrial sites in the Narvik area
- Liabilities of NOK 222 million are mainly related to acquisitions in Narvik

# Aker Horizons and holding companies per Q3 2024 NOK million

| Income statement          | Q3 2024 |
|---------------------------|---------|
| Operating revenue (net)   | 19      |
| Operating expenses        | -45     |
| EBITDA                    | -26     |
| Value change              | -5,733  |
| Net other financial items | -60     |
| Profit (loss) before tax  | -5,819  |

| Balance sheet             | Q3 2024 |
|---------------------------|---------|
| Investments <sup>1</sup>  | 6,325   |
| Current operating assets  | 297     |
| Cash and cash equivalents | 2,967   |
| Assets                    | 9,588   |
|                           |         |
| Equity                    | 3,027   |
| Interest-bearing debt     | 6,509   |
| Non-interest-bearing debt | 52      |
| Equity and liabilities    | 9,588   |
|                           |         |

| Cash flow statement                      | Q3 2024 |
|--|---------|
| Cash flow from operating activities      | -44     |
|  |         |
| Net payment for investments              | -71     |
| Cash flow from investing activities      | -71     |
|  |         |
| Cash flow from financing activities      |         |
| Total cash flow in the period            | -115    |
| Revaluation of cash and cash equivalents | _       |
| Cash in the beginning of the period      | 3,082   |
| Cash and cash equivalents 30 Sep 2024    | 2,967   |

1. Aker Horizons ASA and holding companies prepares and presents its accounts in accordance with the Norwegian Act and generally accepted accounting principles (GAAP), to the extent applicable. Accordingly, exchange-listed shares owned by Aker Horizons and holding companies are recorded in the balance sheet at the lower of market value and cost price

# Sustainability

### Sustainability commitment across three core themes



#### Environment

• Our investment thesis is grounded in a desire to be planet-positive, and we commit to accelerating Net Zero commitments and decarbonization of industries

#### Social

• We are dedicated to respect for human rights, and ensure diversity, inclusion and a secure working environment



#### Governance

• We ensure good corporate governance throughout our organization

## Alignment with international frameworks<sup>1</sup>



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